

## Draft Bid Report

### DIST18-2

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#### Draft Bid Information

Description: DRY FOODS GROUP B (Part 1)

Vendor Type: Distributor

Status: Closed

Applicable Regions: 1, 2, 3, 4, 5, 6, 7

#### Organizational Date

Draft Initiation Date: 2/5/2018

Effective Date: 2/5/2018

Expiration Date: 7/1/2018

#### Solicitation Date

Solicitation Date: 2/22/2018

Bid Open Date: 4/11/2018

Bid Open Time: 10:00 AM

Award Date: 5/2/2018

#### Estimated Usage Date

Start Date: 1/1/2017

End Date: 12/31/2017

#### Comments

#### Invitees

Briggs, Inc. (DIST18-2P4VMBBCP8), The Merchant's Company (DIST18-20PYFX314), Yarber Produce Company (DIST18-2QTW2E5VX), Crumbley Paper and Food Service (DIST18-2P9WBA1RQ), J&J Produce Company, Inc. (DIST18-29W72RXIS), Meridian Fruit and Produce (DIST18-2H348VYNO), Palazola Produce (DIST18-2UYZKJNGU), Merch. Produce (DIST18-2J86CPN78), Mid-South Produce Co. Inc. (DIST18-28HFA58N3), Merchants Dry Foods (DIST18-2KEVKBWB0), Farmer Fresh Produce (DIST18-2WHRLCGHW), U.S. Foodservice (DIST18-2QNTS0GC3), Briggs Frozen (DIST18-2559NTMTV), Four Seasons Produce (DIST18-2L5AF15SW), Gulf Coast Produce (DIST18-26FPH6V61), Robertson Produce of MS (DIST18-2ASUSP4DD), MS Fruit and Vegetable Company (DIST18-2B1PFXYHJ), Capitol City Produce (DIST18-2Y6AGGB4U), John Hartley (DIST18-256WU057J), URBAN TEST COMPANY (DIST18-29IMA2AGQ), Briggs, Inc. (DIST18-20VE6V5AA), The Merchant's Company (DIST18-2UEX1DQ5O), Yarber Produce Company (DIST18-2C36IIDM6), Crumbley Paper and Food Service (DIST18-2YJOWHMUT), Sysco Jackson, LLC (DIST18-249MC9ITU), J&J Produce Company, Inc. (DIST18-2C7PIRFW3), Meridian Fruit and Produce (DIST18-2RZKMJ9KX), Palazola Produce (DIST18-2IIHMQO3I), Merch. Produce (DIST18-2TD6ED2O4), Mid-South Produce Co. Inc. (DIST18-

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2KLFKXEOT), Merchants Dry Foods (DIST18-2WVFRBIJ5), Farmer Fresh Produce (DIST18-2YZ31AHEY), U.S. Foodservice (DIST18-2DHYNIS0Y), Briggs Frozen (DIST18-2KQC74A9E), Four Seasons Produce (DIST18-23YZ4JLGL), Gulf Coast Produce (DIST18-24BPO8X3C), Robertson Produce of MS (DIST18-2HRGQPAKE), MS Fruit and Vegetable Company (DIST18-24QHVGLBY), Capitol City Produce (DIST18-2ZZ7MRJO2), John Hartley (DIST18-2ANTHCMZW), URBAN TEST COMPANY (DIST18-2X90M3TZ3), Reinhart Foodservice Louisiana,LLC (DIST18-2NVA2EVES), S & W Wholesale Foods, Inc. (DIST18-2A1YJ0QU7), Wood Fruitticher Grocery Co. (DIST18-2COQBRDBR), Briggs, Inc. (DIST18-2H5WPBX4W), The Merchant's Company (DIST18-2VHWHLLRY), Yarber Produce Company (DIST18-2L87M1TXA), Crumbley Paper and Food Service (DIST18-2AJQ4H4H7), Sysco Jackson, LLC (DIST18-2MWNVYZHF), J&J Produce Company, Inc. (DIST18-22T4XUFE5), Meridian Fruit and Produce (DIST18-2NYLUIT3X), Palazola Produce (DIST18-2HVP1HA00), Merch. Produce (DIST18-2AZ5Z72DV), Mid-South Produce Co. Inc. (DIST18-201THZAP5), Merchants Dry Foods (DIST18-2FVIRSTWZ2), Farmer Fresh Produce (DIST18-220Q9KP82), U.S. Foodservice (DIST18-2FDW5KP7U), Briggs Frozen (DIST18-2VZ3Q9V8H), Four Seasons Produce (DIST18-2GTWVS5HO), Gulf Coast Produce (DIST18-29C6HLELK), Robertson Produce of MS (DIST18-221CVNTV0), MS Fruit and Vegetable Company (DIST18-2X7732I2G), Capitol City Produce (DIST18-22J203NJJ), John Hartley (DIST18-25I6HS0IR), URBAN TEST COMPANY (DIST18-2OSXISM4W), Reinhart Foodservice Louisiana,LLC (DIST18-2857V8OV0), S & W Wholesale Foods, Inc. (DIST18-2KZOCLVRP), Wood Fruitticher Grocery Co. (DIST18-2S3ZFXNI7), Briggs, Inc. (DIST18-2T28VDLZL), The Merchant's Company (DIST18-2LXUGYAHX), Yarber Produce Company (DIST18-2CAKLCM63), Crumbley Paper and Food Service (DIST18-24OBARCI5), Sysco Jackson, LLC (DIST18-2ZRLEXY1E), J&J Produce Company, Inc. (DIST18-2AKM9CA4U), Meridian Fruit and Produce (DIST18-2B8WL8MOH), Palazola Produce (DIST18-26F0ZJY3I), Merch. Produce (DIST18-2PYQHDAO), Mid-South Produce Co. Inc. (DIST18-2JFL19614), Merchants Dry Foods (DIST18-2TQ9TQ67N), Farmer Fresh Produce (DIST18-2CEIS7B4L), Briggs Frozen (DIST18-2QDUNTX58), Four Seasons Produce (DIST18-28HC2AXHA), Gulf Coast Produce (DIST18-2N6F2ZK2S), Robertson Produce of MS (DIST18-21DEU5RQH), MS Fruit and Vegetable Company (DIST18-2K9K5LNK6), Capitol City Produce (DIST18-2VBUI4EMP), John Hartley (DIST18-26HEB6CWG), URBAN TEST COMPANY (DIST18-2LBVQSLCQ), Reinhart Foodservice Louisiana,LLC (DIST18-214RBMMYA), S & W Wholesale Foods, Inc. (DIST18-2VIHX0UYX), Wood Fruitticher Grocery Co. (DIST18-20ZYXNPLI), Sysco Memphis, LLC (DIST18-2NEUJ14OJ), U.S. Foodservice (DIST18-28DR9WLCT), Briggs, Inc. (DIST18-2CRU98LZW), The Merchant's Company (DIST18-23NU9INNK), Yarber Produce Company (DIST18-2P9XTEBSI), Crumbley Paper and Food Service (DIST18-2NGDK644A), Sysco Jackson, LLC (DIST18-2KTEFOPQ2), J&J Produce Company, Inc. (DIST18-24GJFY0PN), Meridian Fruit and Produce (DIST18-2XHGDHZZA), Palazola Produce (DIST18-28LV2IPZ8), Merch. Produce (DIST18-2TTZYJl69), Mid-South Produce Co. Inc. (DIST18-2S5Z82NUX), Merchants Dry Foods (DIST18-20ZWZY02U), Farmer Fresh Produce (DIST18-24DGC4YTO), Briggs Frozen (DIST18-2RKVEA1EP), Four Seasons Produce (DIST18-2LGVMA0HV), Gulf Coast Produce (DIST18-218CT29J2), Robertson Produce of MS (DIST18-21E4FC3F3), MS Fruit and Vegetable Company (DIST18-2LKRS1PW9), Capitol City Produce (DIST18-2UHNSFPTD), John Hartley (DIST18-25UL5WAVR), URBAN TEST COMPANY (DIST18-2B3N668NS), Reinhart Foodservice Louisiana,LLC (DIST18-2A1B0IZ4L), S & W Wholesale Foods, Inc. (DIST18-2LC8VW1WL), Wood Fruitticher Grocery Co. (DIST18-2U0KRRJGK), Sysco Memphis, LLC (DIST18-2YAQ7C0CW), U.S. Foodservice (DIST18-245ROO35F), Briggs, Inc. (DIST18-2RILYS7PS), The Merchant's Company (DIST18-22YNOE5C0), Yarber Produce Company (DIST18-2PDUXY27A), Crumbley Paper and Food Service (DIST18-2SV56ROV6), Sysco Jackson, LLC (DIST18-2QC93XYWP), J&J Produce Company, Inc. (DIST18-2TY47LLMB), Meridian Fruit and Produce (DIST18-2E2CXPZY), Palazola Produce (DIST18-2KLF7BTBO), Merch. Produce (DIST18-2DR8C6JD1), Mid-South Produce Co. Inc. (DIST18-2QFD97AZG), Merchants Dry Foods (DIST18-2J41YM7QF), Farmer Fresh Produce (DIST18-2MLSLSZOA), Briggs Frozen (DIST18-2XQ44NKF4), Four Seasons Produce (DIST18-2ZKGKHZ0K), Gulf Coast Produce (DIST18-2W9XG1MBF), Robertson Produce of MS (DIST18-2A2ZV11J1), MS Fruit and Vegetable Company (DIST18-21DMRG439), Capitol City Produce (DIST18-2Z78C1F8W), John Hartley (DIST18-2UHZSBHIK), URBAN TEST COMPANY (DIST18-2OY3UUTD8), Reinhart Foodservice Louisiana,LLC (DIST18-2AOTDNJE1), S & W Wholesale Foods, Inc. (DIST18-2GYQ4O9O5), Wood Fruitticher Grocery Co. (DIST18-24DATB00T), Sysco Memphis, LLC (DIST18-24CDRBIPIF), U.S. Foodservice (DIST18-23ABMW4JL)

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#### Draft Bid Items

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description     | Packaging           | Bid Unit     | Item Specification  | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|----------------------|---------------------|--------------|---|-----------------|
| 2000                | Dry Food       | Distributor Choice     |                    | B                 | Baking Powder        | 1/10 lb Canister    | Can          | Double Acting, 10 lb (only) weight per canister or tub. Fleischman's #2418 or equivalent. | 963             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>    |                     | <b>EST #</b> | <b>CN #</b>   |                 |
| 354                 |                |                        |                    |                   | Distributor Choice   |                     |              |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                      |                     |              |   |                 |
| 1                   |                | 108                    |                    |                   |                      |                     |              |   |                 |
| 2                   |                | 47                     |                    |                   |                      |                     |              |   |                 |
| 3                   |                | 168                    |                    |                   |                      |                     |              |   |                 |
| 4                   |                | 148                    |                    |                   |                      |                     |              |   |                 |
| 5                   |                | 213                    |                    |                   |                      |                     |              |   |                 |
| 6                   |                | 165                    |                    |                   |                      |                     |              |   |                 |
| 7                   |                | 114                    |                    |                   |                      |                     |              |   |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description     | Packaging           | Bid Unit     | Item Specification  | Estimated Usage |
| 2001                | Dry Food       | Distributor Choice     |                    | B                 | Baking Soda          | 12/2 lb or 24/1 lb. | Case         | Case size equals 12/2# or 24/1#.  | 287             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>    |                     | <b>EST #</b> | <b>CN #</b>   |                 |
|                     |                |                        |                    |                   | Distributor's Choice |                     |              |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                      |                     |              |   |                 |
| 1                   |                | 54                     |                    |                   |                      |                     |              |   |                 |
| 2                   |                | 27                     |                    |                   |                      |                     |              |   |                 |
| 3                   |                | 42                     |                    |                   |                      |                     |              |   |                 |
| 4                   |                | 38                     |                    |                   |                      |                     |              |   |                 |
| 5                   |                | 53                     |                    |                   |                      |                     |              |   |                 |
| 6                   |                | 47                     |                    |                   |                      |                     |              |   |                 |
| 7                   |                | 26                     |                    |                   |                      |                     |              |   |                 |

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| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description                | Packaging                     | Bid Unit     | Item Specification  | Estimated Usage |
|---------------------|----------------|--------------------|------------------------|-------------------|---------------------------------|-------------------------------|--------------|---|-----------------|
| 2002                | Dry Food       | Approved Brand     |                        | B                 | Breading Mix, One Step Breading | 25 lb/bag                     | Bag          | Maximum weight 25 pounds. Ovenable coating mix for baking meats. Must contain enriched flour. | 336             |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>               |                               | <b>EST #</b> | <b>CN #</b>   |                 |
| Gilster Mary Lee    |                |                    | 64060                  |                   | Gilster Coat -n- Bake           |                               | 0            |   |                 |
| Mies Products, Inc. |                |                    | 41361                  |                   | Mies, One Step Breading         |                               | 0            |   |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                                 |                               |              |   |                 |
| 1                   |                |                    | 32                     |                   |                                 |                               |              |   |                 |
| 2                   |                |                    | 80                     |                   |                                 |                               |              |   |                 |
| 3                   |                |                    | 51                     |                   |                                 |                               |              |   |                 |
| 4                   |                |                    | 74                     |                   |                                 |                               |              |   |                 |
| 5                   |                |                    | 76                     |                   |                                 |                               |              |   |                 |
| 6                   |                |                    | 13                     |                   |                                 |                               |              |   |                 |
| 7                   |                |                    | 10                     |                   |                                 |                               |              |   |                 |
| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description                | Packaging                     | Bid Unit     | Item Specification  | Estimated Usage |
| 2003                | Dry Food       | Distributor Choice |                        | B                 | Chocolate Chips, Imitation      | 12 - 12 ounce bags. 9 LB case | Pound        | Package size not to exceed two pounds.  | 194             |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>               |                               | <b>EST #</b> | <b>CN #</b>   |                 |
|                     |                |                    |                        |                   | Distributor's Choice            |                               |              |   |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                                 |                               |              |   |                 |
| 1                   |                |                    | 45                     |                   |                                 |                               |              |   |                 |
| 2                   |                |                    | 24                     |                   |                                 |                               |              |   |                 |
| 3                   |                |                    | 9                      |                   |                                 |                               |              |   |                 |
| 4                   |                |                    | 15                     |                   |                                 |                               |              |   |                 |
| 5                   |                |                    | 21                     |                   |                                 |                               |              |   |                 |
| 6                   |                |                    | 47                     |                   |                                 |                               |              |   |                 |
| 7                   |                |                    | 33                     |                   |                                 |                               |              |   |                 |

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| Item Number             | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description   | Packaging          | Bid Unit     | Item Specification                                   | Estimated Usage |
|-------------------------|----------------|--------------------|------------------------|-------------------|--------------------|--------------------|--------------|--|-----------------|
| 2004                    | Dry Food       | Approved Brand     |                        | B                 | Cocoa, Natural     | 6 / 5lb containers | Pound        | 10-12% Fat. Individual units in five pound tub only. | 139             |
| <b>Manufacturer</b>     |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>  |                    | <b>EST #</b> | <b>CN #</b>  |                 |
| First Food Company      |                |                    | 463551                 |                   | First Quality      |                    | 0            |  |                 |
| Gel Spice Company, Inc. |                |                    | 80682                  |                   | Gel Spice          |                    | 0            |  |                 |
| <b>Region</b>           |                |                    | <b>Estimated Usage</b> |                   |                    |                    |              |  |                 |
| 1                       |                |                    | 5                      |                   |                    |                    |              |  |                 |
| 2                       |                |                    | 13                     |                   |                    |                    |              |  |                 |
| 3                       |                |                    | 19                     |                   |                    |                    |              |  |                 |
| 4                       |                |                    | 20                     |                   |                    |                    |              |  |                 |
| 5                       |                |                    | 9                      |                   |                    |                    |              |  |                 |
| 6                       |                |                    | 31                     |                   |                    |                    |              |  |                 |
| 7                       |                |                    | 42                     |                   |                    |                    |              |  |                 |
| Item Number             | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description   | Packaging          | Bid Unit     | Item Specification                                   | Estimated Usage |
| 2005                    | Dry Food       | Distributor Choice |                        | B                 | Corn Starch        | 24/1 lb/cs         | Case         | Corn Starch for food service use.                    | 162             |
| <b>Manufacturer</b>     |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>  |                    | <b>EST #</b> | <b>CN #</b>  |                 |
| Distributors Choice     |                |                    | -                      |                   | Distributor Choice |                    |              |  |                 |
| <b>Region</b>           |                |                    | <b>Estimated Usage</b> |                   |                    |                    |              |  |                 |
| 1                       |                |                    | 24                     |                   |                    |                    |              |  |                 |
| 2                       |                |                    | 18                     |                   |                    |                    |              |  |                 |
| 3                       |                |                    | 34                     |                   |                    |                    |              |  |                 |
| 4                       |                |                    | 21                     |                   |                    |                    |              |  |                 |
| 5                       |                |                    | 27                     |                   |                    |                    |              |  |                 |
| 6                       |                |                    | 28                     |                   |                    |                    |              |  |                 |
| 7                       |                |                    | 10                     |                   |                    |                    |              |  |                 |

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| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description                   | Packaging | Bid Unit     | Item Specification   | Estimated Usage |
|---------------------|----------------|--------------------|------------------------|-------------------|------------------------------------|-----------|--------------|--|-----------------|
| 2006                | Dry Food       | Distributor Choice |                        | B                 | Cornmeal, Stone Ground WG (Yellow) | 25 lb/Bag | Bag          | Stone Ground Yellow Corn Meal; Hodgson Mill or equivalent. | 1793            |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>                  |           | <b>EST #</b> | <b>CN #</b>  |                 |
|                     |                |                    |                        |                   | Distributor Choice                 |           | 0            |  |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                                    |           |              |  |                 |
| 1                   |                |                    | 224                    |                   |                                    |           |              |  |                 |
| 2                   |                |                    | 44                     |                   |                                    |           |              |  |                 |
| 3                   |                |                    | 271                    |                   |                                    |           |              |  |                 |
| 4                   |                |                    | 172                    |                   |                                    |           |              |  |                 |
| 5                   |                |                    | 464                    |                   |                                    |           |              |  |                 |
| 6                   |                |                    | 309                    |                   |                                    |           |              |  |                 |
| 7                   |                |                    | 309                    |                   |                                    |           |              |  |                 |
| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description                   | Packaging | Bid Unit     | Item Specification   | Estimated Usage |
| 2008                | Dry Food       | Distributor Choice |                        | B                 | Cornmeal, White Stone Ground (WG)  | 25 lb/Bag | Bag          | Enriched; maximum acceptable weight is 25 lbs.             | 1904            |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>                  |           | <b>EST #</b> | <b>CN #</b>  |                 |
|                     |                |                    |                        |                   | Distributor's Choice               |           |              |  |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                                    |           |              |  |                 |
| 1                   |                |                    | 338                    |                   |                                    |           |              |  |                 |
| 2                   |                |                    | 163                    |                   |                                    |           |              |  |                 |
| 3                   |                |                    | 399                    |                   |                                    |           |              |  |                 |
| 4                   |                |                    | 405                    |                   |                                    |           |              |  |                 |
| 5                   |                |                    | 245                    |                   |                                    |           |              |  |                 |
| 6                   |                |                    | 272                    |                   |                                    |           |              |  |                 |
| 7                   |                |                    | 82                     |                   |                                    |           |              |  |                 |

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| Item Number           | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description             | Packaging | Bid Unit     | Item Specification         | Estimated Usage |
|-----------------------|----------------|------------------------|--------------------|-------------------|------------------------------|-----------|--------------|----------------------------|-----------------|
| 2009                  | Dry Food       | Distributor Choice     |                    | B                 | Flavoring, Lemon             | 1 Pt      | Pint         | Imitation lemon flavoring. | 122             |
| <b>Manufacturer</b>   |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>            |           | <b>EST #</b> | <b>CN #</b>                |                 |
|                       |                |                        |                    |                   | Distributor's Choice         |           |              |                            |                 |
| <b>Region</b>         |                | <b>Estimated Usage</b> |                    |                   |                              |           |              |                            |                 |
| 1                     |                | 29                     |                    |                   |                              |           |              |                            |                 |
| 2                     |                | 2                      |                    |                   |                              |           |              |                            |                 |
| 3                     |                | 18                     |                    |                   |                              |           |              |                            |                 |
| 4                     |                | 20                     |                    |                   |                              |           |              |                            |                 |
| 5                     |                | 43                     |                    |                   |                              |           |              |                            |                 |
| 6                     |                | 6                      |                    |                   |                              |           |              |                            |                 |
| 7                     |                | 4                      |                    |                   |                              |           |              |                            |                 |
| Item Number           | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description             | Packaging | Bid Unit     | Item Specification         | Estimated Usage |
| 2010                  | Dry Food       | Approved Brand         |                    | B                 | Flavoring, Vanilla Imitation | 1 Gal     | Pint         |                            | 671             |
| <b>Manufacturer</b>   |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>            |           | <b>EST #</b> | <b>CN #</b>                |                 |
|                       |                |                        |                    |                   | Private Label                |           |              |                            |                 |
| McCormick Foodservice |                |                        | 930608             |                   | McCormick                    |           | 0            |                            |                 |
| C. F. Sauer Co.       |                |                        | 04193              |                   | Sauers                       |           | 0            |                            |                 |
| First Food Company    |                |                        | 462540             |                   | First Quality                |           | 0            |                            |                 |
| A.C.H. Food Company   |                |                        | 47600-34450        |                   | Durkee                       |           |              |                            |                 |
| <b>Region</b>         |                | <b>Estimated Usage</b> |                    |                   |                              |           |              |                            |                 |
| 1                     |                | 109                    |                    |                   |                              |           |              |                            |                 |
| 2                     |                | 35                     |                    |                   |                              |           |              |                            |                 |
| 3                     |                | 102                    |                    |                   |                              |           |              |                            |                 |
| 4                     |                | 76                     |                    |                   |                              |           |              |                            |                 |
| 5                     |                | 153                    |                    |                   |                              |           |              |                            |                 |
| 6                     |                | 105                    |                    |                   |                              |           |              |                            |                 |
| 7                     |                | 91                     |                    |                   |                              |           |              |                            |                 |

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| Item Number                           | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description   | Packaging | Bid Unit     | Item Specification  | Estimated Usage |
|---------------------------------------|----------------|------------------------|--------------------|-------------------|--------------------|-----------|--------------|---|-----------------|
| 2011                                  | Dry Food       | Approved Brand         |                    | B                 | Flour, All Purpose | 25# Bag   | Bag          | Enriched, maximum acceptable weight is 25 lb. Hotel and Restaurant Style. | 3527            |
| <b>Manufacturer</b>                   |                | <b>Product #</b>       |                    |                   | <b>Brand Name</b>  |           | <b>EST #</b> | <b>CN #</b>   |                 |
| General Mills, Inc.                   |                | 14323                  |                    |                   | Gold Medal         |           | 0            |   |                 |
| H. Nagel & Son Company/Brighten Mills |                | 1                      |                    |                   | Brighton Mills     |           | 0            |   |                 |
| C. H. Guenther and Son, Inc.          |                | 00176                  |                    |                   | Peter Pan          |           | 0            |   |                 |
| Hopkinsville Milling (Sunflower)      |                | 17251                  |                    |                   | Sunflower          |           | 0            |   |                 |
| ConAgra Foods, Inc.                   |                | 0069507                |                    |                   | Conagra Mills      |           | 0            |   |                 |
| Shawnee Milling                       |                | 149025202              |                    |                   | CLimax             |           |              |   |                 |
| <b>Region</b>                         |                | <b>Estimated Usage</b> |                    |                   |                    |           |              |   |                 |
| 1                                     |                | 419                    |                    |                   |                    |           |              |   |                 |
| 2                                     |                | 273                    |                    |                   |                    |           |              |   |                 |
| 3                                     |                | 513                    |                    |                   |                    |           |              |   |                 |
| 4                                     |                | 534                    |                    |                   |                    |           |              |   |                 |
| 5                                     |                | 687                    |                    |                   |                    |           |              |   |                 |
| 6                                     |                | 634                    |                    |                   |                    |           |              |   |                 |
| 7                                     |                | 467                    |                    |                   |                    |           |              |   |                 |



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| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                       | Packaging | Bid Unit     | Item Specification   | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|--|-----------|--------------|--|-----------------|
| 2013                | Dry Food       | Approved Brand         |                    | B                 | Flour, White Whole Wheat Blend (50/50) | 25lb Bag  | Bag          | White Whole Wheat/Enriched Flour blend. Must be no more than 55% whole white wheat. Second ingredient must be enriched white flour. Ultragrain T-2 or approved equivalent. | 1394            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>                      |           | <b>EST #</b> | <b>CN #</b>  |                 |
| ConAgra Mills       |                |                        | 0491000 39365      |                   | Ultragrain T2 Blend                    |           | 0            |  |                 |
| Shawnee Milling     |                |                        | 375                |                   | Shawnee Milling Co.                    |           | 0            |  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |  |           |              |  |                 |
| 1                   |                | 35                     |                    |                   |  |           |              |  |                 |
| 2                   |                | 12                     |                    |                   |  |           |              |  |                 |
| 3                   |                | 44                     |                    |                   |  |           |              |  |                 |
| 4                   |                | 49                     |                    |                   |  |           |              |  |                 |
| 5                   |                | 185                    |                    |                   |  |           |              |  |                 |
| 6                   |                | 947                    |                    |                   |  |           |              |  |                 |
| 7                   |                | 122                    |                    |                   |  |           |              |  |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                       | Packaging | Bid Unit     | Item Specification   | Estimated Usage |
| 2014                | Dry Food       | Distributor Choice     |                    | B                 | Food Coloring, Red                     | 1 Pt      | Pint         |  | 93              |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>                      |           | <b>EST #</b> | <b>CN #</b>  |                 |
|                     |                |                        |                    |                   | Distributor's Choice                   |           |              |  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |  |           |              |  |                 |
| 1                   |                | 6                      |                    |                   |  |           |              |  |                 |
| 2                   |                | 12                     |                    |                   |  |           |              |  |                 |
| 3                   |                | 8                      |                    |                   |  |           |              |  |                 |
| 4                   |                | 23                     |                    |                   |  |           |              |  |                 |
| 5                   |                | 18                     |                    |                   |  |           |              |  |                 |
| 6                   |                | 17                     |                    |                   |  |           |              |  |                 |
| 7                   |                | 9                      |                    |                   |  |           |              |  |                 |

## Draft Bid Report

### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description      | Packaging | Bid Unit | Item Specification   | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|-----------------------|-----------|----------|--|-----------------|
| 2015                | Dry Food       | Distributor Choice     |                    | B                 | Food Coloring, Yellow | 1 Pt      | Pint     |  | 109             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>     |           |          | <b>EST #</b>   | <b>CN #</b>     |
|                     |                |                        |                    |                   | Distributor's Choice  |           |          |  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                       |           |          |  |                 |
| 1                   |                | 16                     |                    |                   |                       |           |          |  |                 |
| 2                   |                | 12                     |                    |                   |                       |           |          |  |                 |
| 3                   |                | 17                     |                    |                   |                       |           |          |  |                 |
| 4                   |                | 12                     |                    |                   |                       |           |          |  |                 |
| 5                   |                | 33                     |                    |                   |                       |           |          |  |                 |
| 6                   |                | 12                     |                    |                   |                       |           |          |  |                 |
| 7                   |                | 7                      |                    |                   |                       |           |          |  |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description      | Packaging | Bid Unit | Item Specification   | Estimated Usage |
| 2017                | Dry Food       | Distributor Choice     |                    | B                 | Glaze, Strawberry     | 6/#10/cs  | Case     | Strawberry flavored glaze for use in desserts or pie fillings. | 211             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>     |           |          | <b>EST #</b>   | <b>CN #</b>     |
| Distributors Choice |                |                        |                    |                   | Distributor's Choice  |           |          |  | .               |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                       |           |          |  |                 |
| 1                   |                | 15                     |                    |                   |                       |           |          |  |                 |
| 2                   |                | 72                     |                    |                   |                       |           |          |  |                 |
| 3                   |                | 35                     |                    |                   |                       |           |          |  |                 |
| 4                   |                | 27                     |                    |                   |                       |           |          |  |                 |
| 5                   |                | 9                      |                    |                   |                       |           |          |  |                 |
| 6                   |                | 31                     |                    |                   |                       |           |          |  |                 |
| 7                   |                | 22                     |                    |                   |                       |           |          |  |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description           | Packaging | Bid Unit     | Item Specification  | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|----------------------------|-----------|--------------|---|-----------------|
| 2018                | Dry Food       | Distributor Choice     |                    | B                 | Marshmallow, Miniature     | 12/16 oz  | Case         | Maximum 12 pound case.  | 1847            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>          |           | <b>EST #</b> | <b>CN #</b>   |                 |
|                     |                |                        |                    |                   | Distributor's Choice       |           |              |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                            |           |              |   |                 |
| 1                   |                | 341                    |                    |                   |                            |           |              |   |                 |
| 2                   |                | 271                    |                    |                   |                            |           |              |   |                 |
| 3                   |                | 87                     |                    |                   |                            |           |              |   |                 |
| 4                   |                | 195                    |                    |                   |                            |           |              |   |                 |
| 5                   |                | 117                    |                    |                   |                            |           |              |   |                 |
| 6                   |                | 499                    |                    |                   |                            |           |              |   |                 |
| 7                   |                | 337                    |                    |                   |                            |           |              |   |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description           | Packaging | Bid Unit     | Item Specification  | Estimated Usage |
| 2019                | Dry Food       | Distributor Choice     |                    | B                 | Milk, Instant, Nonfat, Dry | 25# Bag   | Bag          | US Extra Grade Fortified Vitamins A & D. Maximum Weight 25 pound bag. | 847             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>          |           | <b>EST #</b> | <b>CN #</b>   |                 |
|                     |                |                        |                    |                   | Distributor's Choice       |           | 0            |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                            |           |              |   |                 |
| 1                   |                | 88                     |                    |                   |                            |           |              |   |                 |
| 2                   |                | 103                    |                    |                   |                            |           |              |   |                 |
| 3                   |                | 91                     |                    |                   |                            |           |              |   |                 |
| 4                   |                | 95                     |                    |                   |                            |           |              |   |                 |
| 5                   |                | 147                    |                    |                   |                            |           |              |   |                 |
| 6                   |                | 169                    |                    |                   |                            |           |              |   |                 |
| 7                   |                | 154                    |                    |                   |                            |           |              |   |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type   | Manufacturer Group     | Distributor Group | Item Description       | Packaging | Bid Unit     | Item Specification                         | Estimated Usage |
|---------------------|----------------|----------------|------------------------|-------------------|------------------------|-----------|--------------|--|-----------------|
| 2020                | Dry Food       | Approved Brand |                        | B                 | Mix, Brownie Chocolate | 6/6 lb    | Case         | Enriched Must be labeled 0-grams trans fat | 2060            |
| <b>Manufacturer</b> |                |                | <b>Product #</b>       |                   | <b>Brand Name</b>      |           | <b>EST #</b> | <b>CN #</b>                                |                 |
| Gilster Mary Lee    |                |                | 71923 65801            |                   | Gilster                |           |              |  |                 |
| General Mills, Inc. |                |                | 65801                  |                   | Pillsbury              |           |              |  |                 |
| <b>Region</b>       |                |                | <b>Estimated Usage</b> |                   |                        |           |              |  |                 |
| 1                   |                |                | 379                    |                   |                        |           |              |  |                 |
| 2                   |                |                | 286                    |                   |                        |           |              |  |                 |
| 3                   |                |                | 118                    |                   |                        |           |              |  |                 |
| 4                   |                |                | 353                    |                   |                        |           |              |  |                 |
| 5                   |                |                | 330                    |                   |                        |           |              |  |                 |
| 6                   |                |                | 201                    |                   |                        |           |              |  |                 |
| 7                   |                |                | 393                    |                   |                        |           |              |  |                 |
| Item Number         | Commodity Type | Product Type   | Manufacturer Group     | Distributor Group | Item Description       | Packaging | Bid Unit     | Item Specification                         | Estimated Usage |
| 2021                | Dry Food       | Approved Brand |                        | B                 | Mix Cake , Yellow      | 6/5 lb    | Case         | Enriched Must be labeled 0-grams trans fat | 1038            |
| <b>Manufacturer</b> |                |                | <b>Product #</b>       |                   | <b>Brand Name</b>      |           | <b>EST #</b> | <b>CN #</b>                                |                 |
| General Mills, Inc. |                |                | 16000-11152            |                   | Gold Medal             |           | 0            |  |                 |
| Gilster Mary Lee    |                |                | 65803                  |                   | Hospitality            |           | 0            |  |                 |
| <b>Region</b>       |                |                | <b>Estimated Usage</b> |                   |                        |           |              |  |                 |
| 1                   |                |                | 117                    |                   |                        |           |              |  |                 |
| 2                   |                |                | 151                    |                   |                        |           |              |  |                 |
| 3                   |                |                | 137                    |                   |                        |           |              |  |                 |
| 4                   |                |                | 203                    |                   |                        |           |              |  |                 |
| 5                   |                |                | 108                    |                   |                        |           |              |  |                 |
| 6                   |                |                | 121                    |                   |                        |           |              |  |                 |
| 7                   |                |                | 201                    |                   |                        |           |              |  |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description     | Packaging                   | Bid Unit     | Item Specification               | Estimated Usage |
|---------------------|----------------|--------------------|------------------------|-------------------|----------------------|-----------------------------|--------------|----------------------------------|-----------------|
| 2024                | Dry Food       | Distributor Choice |                        | B                 | Sugar, Brown, Light  | 12/2# or 24/1#              | Case         | Case equals 12/2# or 24/1# size. | 3700            |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>    |                             | <b>EST #</b> | <b>CN #</b>                      |                 |
|                     |                |                    |                        |                   | Distributor's Choice |                             |              |                                  |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                      |                             |              |                                  |                 |
| 1                   |                |                    | 423                    |                   |                      |                             |              |                                  |                 |
| 2                   |                |                    | 331                    |                   |                      |                             |              |                                  |                 |
| 3                   |                |                    | 409                    |                   |                      |                             |              |                                  |                 |
| 4                   |                |                    | 594                    |                   |                      |                             |              |                                  |                 |
| 5                   |                |                    | 570                    |                   |                      |                             |              |                                  |                 |
| 6                   |                |                    | 782                    |                   |                      |                             |              |                                  |                 |
| 7                   |                |                    | 591                    |                   |                      |                             |              |                                  |                 |
| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description     | Packaging                   | Bid Unit     | Item Specification               | Estimated Usage |
| 2026                | Dry Food       | Distributor Choice |                        | B                 | Sugar, Confectioners | 24 - 1 pound Boxes per case | Case         | 10X                              | 739             |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>    |                             | <b>EST #</b> | <b>CN #</b>                      |                 |
|                     |                |                    |                        |                   | Distributor's Choice |                             |              |                                  |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                      |                             |              |                                  |                 |
| 1                   |                |                    | 55                     |                   |                      |                             |              |                                  |                 |
| 2                   |                |                    | 85                     |                   |                      |                             |              |                                  |                 |
| 3                   |                |                    | 50                     |                   |                      |                             |              |                                  |                 |
| 4                   |                |                    | 144                    |                   |                      |                             |              |                                  |                 |
| 5                   |                |                    | 88                     |                   |                      |                             |              |                                  |                 |
| 6                   |                |                    | 174                    |                   |                      |                             |              |                                  |                 |
| 7                   |                |                    | 143                    |                   |                      |                             |              |                                  |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description     | Packaging         | Bid Unit     | Item Specification                           | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|----------------------|-------------------|--------------|--|-----------------|
| 2027                | Dry Food       | Distributor Choice     |                    | B                 | Sugar, Granulated    | 25 lb. Bag        | Bag          | Maximum size 25 lb.                          | 13982           |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>    |                   | <b>EST #</b> | <b>CN #</b>                                  |                 |
|                     |                |                        |                    |                   | Distributor's Choice |                   |              |  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                      |                   |              |  |                 |
| 1                   |                | 2129                   |                    |                   |                      |                   |              |  |                 |
| 2                   |                | 1650                   |                    |                   |                      |                   |              |  |                 |
| 3                   |                | 1553                   |                    |                   |                      |                   |              |  |                 |
| 4                   |                | 2033                   |                    |                   |                      |                   |              |  |                 |
| 5                   |                | 2579                   |                    |                   |                      |                   |              |  |                 |
| 6                   |                | 2461                   |                    |                   |                      |                   |              |  |                 |
| 7                   |                | 1577                   |                    |                   |                      |                   |              |  |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description     | Packaging         | Bid Unit     | Item Specification                           | Estimated Usage |
| 2029                | Dry Food       | Approved Brand         |                    | B                 | Yeast, Instant       | 20 / 1 Lb packets | Ounce        | Packaging must not to exceed 20/1# packages. | 69              |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>    |                   | <b>EST #</b> | <b>CN #</b>                                  |                 |
| LeSaffre            |                |                        | 15909              |                   | Red Star/SAF         |                   | 0            |  |                 |
| Fleischman's        |                |                        | 2139               |                   | Fleishman's          |                   | 0            |  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                      |                   |              |  |                 |
| 1                   |                | 8                      |                    |                   |                      |                   |              |  |                 |
| 2                   |                | 0                      |                    |                   |                      |                   |              |  |                 |
| 3                   |                | 4                      |                    |                   |                      |                   |              |  |                 |
| 4                   |                | 4                      |                    |                   |                      |                   |              |  |                 |
| 5                   |                | 11                     |                    |                   |                      |                   |              |  |                 |
| 6                   |                | 40                     |                    |                   |                      |                   |              |  |                 |
| 7                   |                | 2                      |                    |                   |                      |                   |              |  |                 |

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### DIST18-2

| Item Number             | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                                | Packaging    | Bid Unit     | Item Specification   | Estimated Usage |
|-------------------------|----------------|------------------------|--------------------|-------------------|---|--------------|--------------|--|-----------------|
| 2101                    | Dry Food       | Approved Brand         |                    | B                 | Toaster Pastry, Chocolate, WG, Frosted, 1-count | 120 pastries | Case         | Frosted. Individually Packaged. Each pastry must provide one serving of bread. Successful bidder must provide a creditable grain statement. Must be labeled 0-grams trans fat. | 6955            |
| <b>Manufacturer</b>     |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>                               |              | <b>EST #</b> | <b>CN #</b>  |                 |
| Kellogg's Sales Company |                |                        | 38000-12070        |                   | Kellogg's Frosted Fudge                         |              | 0            |  |                 |
| Kellogg's Sales Company |                |                        | 38000-55122        |                   | Kellogg's                                       |              | 0            |  |                 |
| <b>Region</b>           |                | <b>Estimated Usage</b> |                    |                   |   |              |              |  |                 |
| 1                       |                | 1395                   |                    |                   |   |              |              |  |                 |
| 2                       |                | 1444                   |                    |                   |   |              |              |  |                 |
| 3                       |                | 492                    |                    |                   |   |              |              |  |                 |
| 4                       |                | 772                    |                    |                   |   |              |              |  |                 |
| 5                       |                | 857                    |                    |                   |   |              |              |  |                 |
| 6                       |                | 714                    |                    |                   |   |              |              |  |                 |
| 7                       |                | 1281                   |                    |                   |   |              |              |  |                 |

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### DIST18-2

| Item Number             | Commodity Type | Product Type   | Manufacturer Group     | Distributor Group | Item Description                                  | Packaging    | Bid Unit | Item Specification   | Estimated Usage |
|-------------------------|----------------|----------------|------------------------|-------------------|---|--------------|----------|--|-----------------|
| 2102                    | Dry Food       | Approved Brand |                        | B                 | Toaster Pastry, Strawberry, WG Frosted, One Count | 120 pastries | Case     | Frosted. Individually packaged. Each pastry must provide one serving of bread. Successful bidder must provide a creditable grain statement. Must be label 0-grams trans fat. | 21586           |
| <b>Manufacturer</b>     |                |                | <b>Product #</b>       |                   | <b>Brand Name</b>                                 |              |          | <b>EST #</b>   | <b>CN #</b>     |
| Kellogg's Sales Company |                |                | 38000-55130            |                   | Kellogg's   |              |          | 0  |                 |
| <b>Region</b>           |                |                | <b>Estimated Usage</b> |                   |   |              |          |  |                 |
| 1                       |                |                | 3962                   |                   |   |              |          |  |                 |
| 2                       |                |                | 3329                   |                   |   |              |          |  |                 |
| 3                       |                |                | 2383                   |                   |   |              |          |  |                 |
| 4                       |                |                | 3184                   |                   |   |              |          |  |                 |
| 5                       |                |                | 2985                   |                   |   |              |          |  |                 |
| 6                       |                |                | 2911                   |                   |   |              |          |  |                 |
| 7                       |                |                | 2832                   |                   |   |              |          |  |                 |



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### DIST18-2

| Item Number         | Commodity Type | Product Type   | Manufacturer Group     | Distributor Group | Item Description         | Packaging      | Bid Unit | Item Specification  | Estimated Usage |
|---------------------|----------------|----------------|------------------------|-------------------|--------------------------|----------------|----------|---|-----------------|
| 2103                | Dry Food       | Approved Brand |                        | B                 | Cereal Bar, Oat, WG      | 96/1.3 oz/case | Case     | 1.3 oz. minimum to meet one grain serving. Vendor must provide creditable grain statement. Team Cheerios Cereal Bar #16000-42393 or approved equivalent. Must contain at least 50% whole grain. | 2142            |
| <b>Manufacturer</b> |                |                | <b>Product #</b>       |                   | <b>Brand Name</b>        |                |          | <b>EST #</b>  | <b>CN #</b>     |
| General Mills, Inc. |                |                | 16000-31914            |                   | Team Cheerios Cereal Bar |                |          | 0   |                 |
| <b>Region</b>       |                |                | <b>Estimated Usage</b> |                   |                          |                |          |   |                 |
| 1                   |                |                | 504                    |                   |                          |                |          |   |                 |
| 2                   |                |                | 118                    |                   |                          |                |          |   |                 |
| 3                   |                |                | 218                    |                   |                          |                |          |   |                 |
| 4                   |                |                | 253                    |                   |                          |                |          |   |                 |
| 5                   |                |                | 644                    |                   |                          |                |          |   |                 |
| 6                   |                |                | 185                    |                   |                          |                |          |   |                 |
| 7                   |                |                | 220                    |                   |                          |                |          |   |                 |

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### DIST18-2

| Item Number             | Commodity Type | Product Type   | Manufacturer Group     | Distributor Group | Item Description                 | Packaging | Bid Unit     | Item Specification  | Estimated Usage |
|-------------------------|----------------|----------------|------------------------|-------------------|----------------------------------|-----------|--------------|---|-----------------|
| 2104                    | Dry Food       | Approved Brand |                        | B                 | WG Rice Krispie Treat            | 80 count  | Each         | Baked rice and marshmallow treat squares. Individually packaged. Must meet the USDA CN definition of Whole Grain Rich. No more than 200 calories per serving (1 bar), must be less than 30% of calories from fats, with less than 10% of calories from saturated fat and 35% of the calories or less sugar by weight. Must be label 0- grams of trans fat. Bid unit = each bar. | 14953           |
| <b>Manufacturer</b>     |                |                | <b>Product #</b>       |                   | <b>Brand Name</b>                |           | <b>EST #</b> | <b>CN #</b>   |                 |
| Kellogg's Sales Company |                |                | 38000-11054            |                   | WG Rice Krispie Treats           |           | 0            |   |                 |
| Super Bakery            |                |                | 9432                   |                   | Goodyman Whole Grain Rice Crispy |           | 0            |   |                 |
| <b>Region</b>           |                |                | <b>Estimated Usage</b> |                   |                                  |           |              |   |                 |
| 1                       |                |                | 2199                   |                   |                                  |           |              |   |                 |
| 2                       |                |                | 2035                   |                   |                                  |           |              |   |                 |
| 3                       |                |                | 1510                   |                   |                                  |           |              |   |                 |
| 4                       |                |                | 2281                   |                   |                                  |           |              |   |                 |
| 5                       |                |                | 2003                   |                   |                                  |           |              |   |                 |
| 6                       |                |                | 3339                   |                   |                                  |           |              |   |                 |
| 7                       |                |                | 1586                   |                   |                                  |           |              |   |                 |

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| Item Number             | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description               | Packaging | Bid Unit | Item Specification  | Estimated Usage |
|-------------------------|----------------|------------------------|--------------------|-------------------|--------------------------------|-----------|----------|---|-----------------|
| 2105                    | Dry Food       | Approved Brand         |                    | B                 | Nutri-Grain Bar, Strawberry WG | 96 count  | Case     | Bid unit is Each. Individually wrapped.coat Must meet one grain serving. Vendor must provide CN label or creditable grain statement. Must be made with at least 50% whole grain and any additional grains must be enriched. Strawberry Flavored. Kellogg Nutrigrain Bar 38000-35945 or approved equivalent. | 3829            |
| <b>Manufacturer</b>     |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>              |           |          | <b>EST #</b>  | <b>CN #</b>     |
| Kellogg's Sales Company |                |                        | 38000-59772        |                   | NutriGrain Bar                 |           |          | 0   |                 |
| <b>Region</b>           |                | <b>Estimated Usage</b> |                    |                   |                                |           |          |   |                 |
| 1                       |                | 766                    |                    |                   |                                |           |          |   |                 |
| 2                       |                | 335                    |                    |                   |                                |           |          |   |                 |
| 3                       |                | 643                    |                    |                   |                                |           |          |   |                 |
| 4                       |                | 464                    |                    |                   |                                |           |          |   |                 |
| 5                       |                | 766                    |                    |                   |                                |           |          |   |                 |
| 6                       |                | 394                    |                    |                   |                                |           |          |   |                 |
| 7                       |                | 461                    |                    |                   |                                |           |          |   |                 |

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| Item Number         | Commodity Type | Product Type   | Manufacturer Group     | Distributor Group | Item Description               | Packaging      | Bid Unit | Item Specification  | Estimated Usage |
|---------------------|----------------|----------------|------------------------|-------------------|--------------------------------|----------------|----------|---|-----------------|
| 2106                | Dry Food       | Approved Brand |                        | B                 | Cereal Bar, Fruit Flavored, WG | 96/1.3 oz/case | Case     | 1.3 oz. minimum to meet one grain serving. Vendor must provide creditable grain statement. Must contain at least 50% whole grain. Trix Cereal Bar #16000-42395. | 5251            |
| <b>Manufacturer</b> |                |                | <b>Product #</b>       |                   | <b>Brand Name</b>              |                |          | <b>EST #</b>  | <b>CN #</b>     |
| General Mills, Inc. |                |                | 16000-31915            |                   | Trix Cereal Bar                |                |          | 0   |                 |
| <b>Region</b>       |                |                | <b>Estimated Usage</b> |                   |                                |                |          |   |                 |
| 1                   |                |                | 811                    |                   |                                |                |          |   |                 |
| 2                   |                |                | 545                    |                   |                                |                |          |   |                 |
| 3                   |                |                | 1077                   |                   |                                |                |          |   |                 |
| 4                   |                |                | 616                    |                   |                                |                |          |   |                 |
| 5                   |                |                | 953                    |                   |                                |                |          |   |                 |
| 6                   |                |                | 606                    |                   |                                |                |          |   |                 |
| 7                   |                |                | 643                    |                   |                                |                |          |   |                 |

## Draft Bid Report

### DIST18-2

| Item Number             | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                     | Packaging           | Bid Unit  | Item Specification  | Estimated Usage |
|-------------------------|----------------|------------------------|--------------------|-------------------|--------------------------------------|---------------------|-----------|---|-----------------|
| 2107                    | Dry Food       | Approved Brand         |                    | B                 | Bulk Granola, WG                     | 50 Ounce containers | Container | Bulk Low Fat Granola. Must be made from at least 50% whole grains. Must be labeled Zero Grams Trans Fats. | 1034            |
| <b>Manufacturer</b>     |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>                    |                     |           | <b>EST #</b>  | <b>CN #</b>     |
| Kellogg's Sales Company |                |                        | 38000 49834        |                   | Kelloggs LF Granola Crunchy Clusters |                     |           | 0   |                 |
| Malt-O-Meal Foodservice |                |                        | 07485              |                   | Malt-o-Meal                          |                     |           |   |                 |
| McKee Foods corporation |                |                        | 09799              |                   | McKee Foods                          |                     |           |   |                 |
| <b>Region</b>           |                | <b>Estimated Usage</b> |                    |                   |                                      |                     |           |   |                 |
| 1                       |                | 85                     |                    |                   |                                      |                     |           |   |                 |
| 2                       |                | 156                    |                    |                   |                                      |                     |           |   |                 |
| 3                       |                | 161                    |                    |                   |                                      |                     |           |   |                 |
| 4                       |                | 107                    |                    |                   |                                      |                     |           |   |                 |
| 5                       |                | 160                    |                    |                   |                                      |                     |           |   |                 |
| 6                       |                | 234                    |                    |                   |                                      |                     |           |   |                 |
| 7                       |                | 131                    |                    |                   |                                      |                     |           |   |                 |

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| Item Number             | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                        | Packaging | Bid Unit | Item Specification  | Estimated Usage |
|-------------------------|----------------|------------------------|--------------------|-------------------|---|-----------|----------|---|-----------------|
| 2109                    | Dry Food       | Approved Brand         |                    | B                 | Cereal, Marshmallow Mateys, 2-Grain, WG | 48/cs     | Case     | Bowl Pack; 48 per case. Two grains. Must be labeled zero grams trans fat per serving. Must be at least 50% whole grain. | 17506           |
| <b>Manufacturer</b>     |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>                       |           |          | <b>EST #</b>  | <b>CN #</b>     |
| General Mills, Inc.     |                |                        |                    |                   | General Mills                           |           |          | 0   |                 |
| Kellogg's Sales Company |                |                        |                    |                   | Kelloggs                                |           |          |   |                 |
| Malt-O-Meal Foodservice |                |                        | 05940              |                   | Malt - O - Meal                         |           |          | 0   |                 |
| <b>Region</b>           |                | <b>Estimated Usage</b> |                    |                   |   |           |          |   |                 |
| 1                       |                | 2768                   |                    |                   |   |           |          |   |                 |
| 2                       |                | 2619                   |                    |                   |   |           |          |   |                 |
| 3                       |                | 374                    |                    |                   |   |           |          |   |                 |
| 4                       |                | 1818                   |                    |                   |   |           |          |   |                 |
| 5                       |                | 1047                   |                    |                   |   |           |          |   |                 |
| 6                       |                | 2262                   |                    |                   |   |           |          |   |                 |
| 7                       |                | 6618                   |                    |                   |   |           |          |   |                 |

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| Item Number             | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                           | Packaging | Bid Unit | Item Specification  | Estimated Usage |
|-------------------------|----------------|------------------------|--------------------|-------------------|--|-----------|----------|---|-----------------|
| 2113                    | Dry Food       | Approved Brand         |                    | B                 | Cereal, Frosted Mini Spooners, 2-bread, WG | 48/cs     | Case     | Bowl Pack; 48 per case. Two-Grain Servings. Must be labeled zero grams trans fat per serving. Must be at least 50% whole grain. | 1299            |
| <b>Manufacturer</b>     |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>                          |           |          | <b>EST #</b>  | <b>CN #</b>     |
| General Mills, Inc.     |                |                        |                    |                   | General Mills                              |           |          | 0   |                 |
| Kellogg's Sales Company |                |                        |                    |                   | Kelloggs                                   |           |          |   |                 |
| Malt-O-Meal Foodservice |                |                        | 06893-5            |                   | Malt - O - Meal                            |           |          | 0   |                 |
| <b>Region</b>           |                | <b>Estimated Usage</b> |                    |                   |  |           |          |   |                 |
| 1                       |                | 93                     |                    |                   |  |           |          |   |                 |
| 2                       |                | 199                    |                    |                   |  |           |          |   |                 |
| 3                       |                | 130                    |                    |                   |  |           |          |   |                 |
| 4                       |                | 115                    |                    |                   |  |           |          |   |                 |
| 5                       |                | 49                     |                    |                   |  |           |          |   |                 |
| 6                       |                | 234                    |                    |                   |  |           |          |   |                 |
| 7                       |                | 479                    |                    |                   |  |           |          |   |                 |

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### DIST18-2

| Item Number             | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                      | Packaging | Bid Unit | Item Specification  | Estimated Usage |
|-------------------------|----------------|------------------------|--------------------|-------------------|---------------------------------------|-----------|----------|---|-----------------|
| 2117                    | Dry Food       | Approved Brand         |                    | B                 | Cereal, Honey Nut Scooters,2-Bread,WG | 48/cs     | Case     | Bowl Pack; 48 per case. 1 bowl to equal 2 grain servings. Must be labeled zero grams trans fat per serving. Must be at least 50% whole grain. | 5919            |
| <b>Manufacturer</b>     |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>                     |           |          | <b>EST #</b>  | <b>CN #</b>     |
| General Mills, Inc.     |                |                        |                    |                   | General Mills                         |           |          | 0   |                 |
| Kellogg's Sales Company |                |                        |                    |                   | Kelloggs                              |           |          |   |                 |
| Malt-O-Meal Foodservice |                |                        | 08676              |                   | Malt - O - Meal                       |           |          | 0   |                 |
| <b>Region</b>           |                | <b>Estimated Usage</b> |                    |                   |                                       |           |          |   |                 |
| 1                       |                | 780                    |                    |                   |                                       |           |          |   |                 |
| 2                       |                | 852                    |                    |                   |                                       |           |          |   |                 |
| 3                       |                | 198                    |                    |                   |                                       |           |          |   |                 |
| 4                       |                | 229                    |                    |                   |                                       |           |          |   |                 |
| 5                       |                | 299                    |                    |                   |                                       |           |          |   |                 |
| 6                       |                | 1428                   |                    |                   |                                       |           |          |   |                 |
| 7                       |                | 2133                   |                    |                   |                                       |           |          |   |                 |



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| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description                 | Packaging     | Bid Unit | Item Specification   | Estimated Usage |
|---------------------|----------------|--------------------|------------------------|-------------------|----------------------------------|---------------|----------|--|-----------------|
| 2120                | Dry Food       | Approved Brand     |                        | B                 | Snack Mix, Strawberry Yogurt WG  | 60/case       | Bag      | Strawberry flavored snack mix. Must be made from at least 50% whole grain flours per 16 grams of creditable grains. Each bag must provide 1 CN grain serving. Must be lable 0-grams of trans fats. | 2443            |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>                |               |          | <b>EST #</b>   | <b>CN #</b>     |
| General Mills, Inc. |                |                    | 16000-31937-7          |                   | Simply Chex Strawberry Yogurt    |               |          | 0  |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                                  |               |          |  |                 |
| 1                   |                |                    | 476                    |                   |                                  |               |          |  |                 |
| 2                   |                |                    | 346                    |                   |                                  |               |          |  |                 |
| 3                   |                |                    | 293                    |                   |                                  |               |          |  |                 |
| 4                   |                |                    | 431                    |                   |                                  |               |          |  |                 |
| 5                   |                |                    | 252                    |                   |                                  |               |          |  |                 |
| 6                   |                |                    | 430                    |                   |                                  |               |          |  |                 |
| 7                   |                |                    | 215                    |                   |                                  |               |          |  |                 |
| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description                 | Packaging     | Bid Unit | Item Specification   | Estimated Usage |
| 2122                | Dry Food       | Distributor Choice |                        | B                 | Cereal, Grits, Quick Preparation | 24 pound case | Case     | Maximum weight of case is 24# (24/1# or 12/2# ONLY).   | 3637            |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>                |               |          | <b>EST #</b>   | <b>CN #</b>     |
| Distributor Choice  |                |                    |                        |                   | Distributor's Choice             |               |          | 0  |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                                  |               |          |  |                 |
| 1                   |                |                    | 283                    |                   |                                  |               |          |  |                 |
| 2                   |                |                    | 59                     |                   |                                  |               |          |  |                 |
| 3                   |                |                    | 442                    |                   |                                  |               |          |  |                 |
| 4                   |                |                    | 452                    |                   |                                  |               |          |  |                 |
| 5                   |                |                    | 770                    |                   |                                  |               |          |  |                 |
| 6                   |                |                    | 1037                   |                   |                                  |               |          |  |                 |
| 7                   |                |                    | 594                    |                   |                                  |               |          |  |                 |

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| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                   | Packaging     | Bid Unit     | Item Specification  | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|------------------------------------|---------------|--------------|---|-----------------|
| 2123                | Dry Food       | Distributor Choice     |                    | B                 | Cereal, Oatmeal, Quick Preparation | 12/42 ounce   | Case         | Always check labels before serving.   | 758             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>                  |               | <b>EST #</b> | <b>CN #</b>   |                 |
|                     |                |                        |                    |                   | Distributor's Choice               |               | 0            |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                                    |               |              |   |                 |
| 1                   |                | 118                    |                    |                   |                                    |               |              |   |                 |
| 2                   |                | 57                     |                    |                   |                                    |               |              |   |                 |
| 3                   |                | 99                     |                    |                   |                                    |               |              |   |                 |
| 4                   |                | 73                     |                    |                   |                                    |               |              |   |                 |
| 5                   |                | 163                    |                    |                   |                                    |               |              |   |                 |
| 6                   |                | 165                    |                    |                   |                                    |               |              |   |                 |
| 7                   |                | 83                     |                    |                   |                                    |               |              |   |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                   | Packaging     | Bid Unit     | Item Specification  | Estimated Usage |
| 2124                | Dry Food       | Distributor Choice     |                    | B                 | Chips,Corn, Bulk, WG               | 8 / 1 Lb Bags | Pound        | Must be made from whole corn. Manufacturer must provide statement verifying it is a whole grain product. Packed in one pound bags; maximum weight per case is 15 lbs. Must be labeled 0-grams trans fat | 4665            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>                  |               | <b>EST #</b> | <b>CN #</b>   |                 |
| Frito Lay           |                |                        | 57766              |                   | Frito's Corn Chips                 |               |              |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                                    |               |              |   |                 |
| 1                   |                | 618                    |                    |                   |                                    |               |              |   |                 |
| 2                   |                | 698                    |                    |                   |                                    |               |              |   |                 |
| 3                   |                | 233                    |                    |                   |                                    |               |              |   |                 |
| 4                   |                | 676                    |                    |                   |                                    |               |              |   |                 |
| 5                   |                | 898                    |                    |                   |                                    |               |              |   |                 |
| 6                   |                | 854                    |                    |                   |                                    |               |              |   |                 |
| 7                   |                | 688                    |                    |                   |                                    |               |              |   |                 |

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| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description          | Packaging      | Bid Unit | Item Specification  | Estimated Usage |
|---------------------|----------------|--------------------|------------------------|-------------------|---------------------------|----------------|----------|---|-----------------|
| 2125                | Dry Food       | Distributor Choice |                        | B                 | Chips, Tortilla, Bulk, WG | 12 / 1 Lb Bags | Pound    | Must be made from whole corn. Manufacturer must provide statement verifying it is a whole grain product. Maximum two pound bag. Shape triangle or round. Maximum weight of case 15 lbs. Light Salt/Low Sodium (140 milligrams of sodium or less per serving). Must be labeled 0-grams trans fat | 17041           |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>         |                |          | <b>EST #</b>  | <b>CN #</b>     |
| Distributor Choice  |                |                    |                        |                   | Distributor Choice        |                |          | 0   |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                           |                |          |   |                 |
| 1                   |                |                    | 3534                   |                   |                           |                |          |   |                 |
| 2                   |                |                    | 2670                   |                   |                           |                |          |   |                 |
| 3                   |                |                    | 1483                   |                   |                           |                |          |   |                 |
| 4                   |                |                    | 2472                   |                   |                           |                |          |   |                 |
| 5                   |                |                    | 1922                   |                   |                           |                |          |   |                 |
| 6                   |                |                    | 2359                   |                   |                           |                |          |   |                 |
| 7                   |                |                    | 2601                   |                   |                           |                |          |   |                 |

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| Item Number             | Commodity Type | Product Type   | Manufacturer Group     | Distributor Group | Item Description    | Packaging   | Bid Unit     | Item Specification                  | Estimated Usage |
|-------------------------|----------------|----------------|------------------------|-------------------|---------------------|-------------|--------------|-------------------------------------|-----------------|
| 2126                    | Dry Food       | Approved Brand |                        | B                 | Snack Cracker, Bulk | 7.5 Lb Case | Pound        | Always check labels before serving. | 973             |
| <b>Manufacturer</b>     |                |                | <b>Product #</b>       |                   | <b>Brand Name</b>   |             | <b>EST #</b> | <b>CN #</b>                         |                 |
| Kraft Foods             |                |                | 00916                  |                   | Ritz (Nabisco)      |             | 0            |                                     |                 |
| Kellogg's Sales Company |                |                | 67355                  |                   | Keebler Townhouse   |             | 0            |                                     |                 |
| <b>Region</b>           |                |                | <b>Estimated Usage</b> |                   |                     |             |              |                                     |                 |
| 1                       |                |                | 176                    |                   |                     |             |              |                                     |                 |
| 2                       |                |                | 28                     |                   |                     |             |              |                                     |                 |
| 3                       |                |                | 225                    |                   |                     |             |              |                                     |                 |
| 4                       |                |                | 50                     |                   |                     |             |              |                                     |                 |
| 5                       |                |                | 197                    |                   |                     |             |              |                                     |                 |
| 6                       |                |                | 186                    |                   |                     |             |              |                                     |                 |
| 7                       |                |                | 111                    |                   |                     |             |              |                                     |                 |

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| Item Number             | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description     | Packaging        | Bid Unit     | Item Specification   | Estimated Usage |
|-------------------------|----------------|------------------------|--------------------|-------------------|----------------------|------------------|--------------|--|-----------------|
| 2128                    | Dry Food       | Approved Brand         | Crackers           | B                 | Crackers, Graham, WG | 150 / 3 Ct Packs | Hundred      | Bid unit per 100 packs. Three crackers per pack. One package = 1 grain serving. Must contain at least 50% whole grain. Must be labeled zero grams trans fat per serving. | 6398            |
| <b>Manufacturer</b>     |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>    |                  | <b>EST #</b> | <b>CN #</b>  |                 |
| Kellogg's Sales Company |                |                        | 30100-91822        |                   | Keebler              |                  | 0            | 0  |                 |
| Distributors Choice     |                |                        | -                  |                   | Distributors Choice  |                  |              |  |                 |
| <b>Region</b>           |                | <b>Estimated Usage</b> |                    |                   |                      |                  |              |  |                 |
| 1                       |                | 990                    |                    |                   |                      |                  |              |  |                 |
| 2                       |                | 332                    |                    |                   |                      |                  |              |  |                 |
| 3                       |                | 1044                   |                    |                   |                      |                  |              |  |                 |
| 4                       |                | 730                    |                    |                   |                      |                  |              |  |                 |
| 5                       |                | 1623                   |                    |                   |                      |                  |              |  |                 |
| 6                       |                | 1034                   |                    |                   |                      |                  |              |  |                 |
| 7                       |                | 645                    |                    |                   |                      |                  |              |  |                 |

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| Item Number             | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description           | Packaging   | Bid Unit     | Item Specification  | Estimated Usage |
|-------------------------|----------------|------------------------|--------------------|-------------------|----------------------------|-------------|--------------|---|-----------------|
| 2130                    | Dry Food       | Approved Brand         | Crackers           | B                 | Crackers, Saltines, Non-WG | 300/4 count | Case         | Successful bidder must provide Bread alternate statement. Must be labeled zero grams trans fat per serving. Each packet of 4 must equal .5 grain serving. | 16593           |
| <b>Manufacturer</b>     |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>          |             | <b>EST #</b> | <b>CN #</b>   |                 |
| Lance Inc               |                |                        | 801261             |                   | Lance Saltine Crackers     |             | 0            |   |                 |
| Kellogg's Sales Company |                |                        | 24100-13058        |                   | Sunshine Krispy Saltines   |             | 0            |   |                 |
| <b>Region</b>           |                | <b>Estimated Usage</b> |                    |                   |                            |             |              |   |                 |
| 1                       |                | 2617                   |                    |                   |                            |             |              |   |                 |
| 2                       |                | 2523                   |                    |                   |                            |             |              |   |                 |
| 3                       |                | 2219                   |                    |                   |                            |             |              |   |                 |
| 4                       |                | 2324                   |                    |                   |                            |             |              |   |                 |
| 5                       |                | 2166                   |                    |                   |                            |             |              |   |                 |
| 6                       |                | 2301                   |                    |                   |                            |             |              |   |                 |
| 7                       |                | 2443                   |                    |                   |                            |             |              |   |                 |

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| Item Number         | Commodity Type | Product Type   | Manufacturer Group     | Distributor Group | Item Description                  | Packaging  | Bid Unit | Item Specification   | Estimated Usage |
|---------------------|----------------|----------------|------------------------|-------------------|-----------------------------------|------------|----------|--|-----------------|
| 2131                | Dry Food       | Approved Brand |                        | B                 | Pasta, Egg Noodle, (ENRICHED)     | 20 Lb Case | Pound    | Enriched. Maximum weight per case is 20 pounds.  | 1851            |
| <b>Manufacturer</b> |                |                | <b>Product #</b>       |                   | <b>Brand Name</b>                 |            |          | <b>EST #</b>   | <b>CN #</b>     |
| Zerega Pasta        |                |                | 3020-VIL               |                   | Petria                            |            |          |  |                 |
| Private Label       |                |                |                        |                   | Private Label                     |            |          |  |                 |
| <b>Region</b>       |                |                | <b>Estimated Usage</b> |                   |                                   |            |          |  |                 |
| 1                   |                |                | 440                    |                   |                                   |            |          |  |                 |
| 2                   |                |                | 309                    |                   |                                   |            |          |  |                 |
| 3                   |                |                | 175                    |                   |                                   |            |          |  |                 |
| 4                   |                |                | 288                    |                   |                                   |            |          |  |                 |
| 5                   |                |                | 219                    |                   |                                   |            |          |  |                 |
| 6                   |                |                | 179                    |                   |                                   |            |          |  |                 |
| 7                   |                |                | 241                    |                   |                                   |            |          |  |                 |
| Item Number         | Commodity Type | Product Type   | Manufacturer Group     | Distributor Group | Item Description                  | Packaging  | Bid Unit | Item Specification   | Estimated Usage |
| 2132                | Dry Food       | Approved Brand |                        | B                 | Pasta, Lasagna (Whole Grain Rich) | 20 Lb Case | Pound    | Note: Bid unit is per pound. 100% Durum Wheat, Semolina, Enriched. Maximum weight per case is 20 pounds. | 1220            |
| <b>Manufacturer</b> |                |                | <b>Product #</b>       |                   | <b>Brand Name</b>                 |            |          | <b>EST #</b>   | <b>CN #</b>     |
| J.M. Swank          |                |                | 560067                 |                   | J. M Swank                        |            |          | 0  |                 |
| Zerega Pasta        |                |                | 5280                   |                   | Patria                            |            |          | 0  |                 |
| <b>Region</b>       |                |                | <b>Estimated Usage</b> |                   |                                   |            |          |  |                 |
| 1                   |                |                | 230                    |                   |                                   |            |          |  |                 |
| 2                   |                |                | 201                    |                   |                                   |            |          |  |                 |
| 3                   |                |                | 38                     |                   |                                   |            |          |  |                 |
| 4                   |                |                | 206                    |                   |                                   |            |          |  |                 |
| 5                   |                |                | 157                    |                   |                                   |            |          |  |                 |
| 6                   |                |                | 116                    |                   |                                   |            |          |  |                 |
| 7                   |                |                | 272                    |                   |                                   |            |          |  |                 |

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| Item Number         | Commodity Type | Product Type   | Manufacturer Group     | Distributor Group | Item Description                           | Packaging  | Bid Unit | Item Specification  | Estimated Usage |
|---------------------|----------------|----------------|------------------------|-------------------|--|------------|----------|---|-----------------|
| 2133                | Dry Food       | Approved Brand |                        | B                 | Pasta, Elbow Macaroni (ENRICHED - NOT WGR) | 20 Lb Case | Pound    | At least 50% of grains used must be whole grain. Any other grains must be enriched. Maximum weight per case is 20 pounds. | 3614            |
| <b>Manufacturer</b> |                |                | <b>Product #</b>       |                   | <b>Brand Name</b>                          |            |          | <b>EST #</b>  | <b>CN #</b>     |
| Zerega Pasta        |                |                | 90754                  |                   | Zerega WG                                  |            |          | 0   |                 |
| Zerega Pasta        |                |                | 8019                   |                   | Zerega (Patria) Marcaroni Enriched         |            |          | 0   |                 |
| Barilla             |                |                | 1000011150             |                   | Barilla                                    |            |          | 0   |                 |
| OB Macaroni Company |                |                | 20121                  |                   | OB Macaroni                                |            |          | 0   |                 |
| J.M. Swank          |                |                | 560063-07751           |                   | Ultragrain Whole Wheat Elbow               |            |          | 0   |                 |
| Dakota Growers      |                |                | DGPCShape#09 WG        |                   | Dakota Growers                             |            |          | 0   |                 |
| <b>Region</b>       |                |                | <b>Estimated Usage</b> |                   |  |            |          |   |                 |
| 1                   |                |                | 454                    |                   |  |            |          |   |                 |
| 2                   |                |                | 473                    |                   |  |            |          |   |                 |
| 3                   |                |                | 370                    |                   |  |            |          |   |                 |
| 4                   |                |                | 509                    |                   |  |            |          |   |                 |
| 5                   |                |                | 414                    |                   |  |            |          |   |                 |
| 6                   |                |                | 820                    |                   |  |            |          |   |                 |
| 7                   |                |                | 574                    |                   |  |            |          |   |                 |



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| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description           | Packaging  | Bid Unit | Item Specification                                | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|----------------------------|------------|----------|---|-----------------|
| 2134                | Dry Food       | Approved Brand         |                    | B                 | Pasta, Spaghetti, Enriched | 20 Lb Case | Pound    | Spaghetti enriched not greater than 20 lb package | 1333            |
| <b>Manufacturer</b> |                | <b>Product #</b>       |                    |                   | <b>Brand Name</b>          |            |          | <b>EST #</b>                                      | <b>CN #</b>     |
| Zerega Pasta        |                | 8041 000               |                    |                   | Zerega                     |            |          |   |                 |
| Distributors Choice |                | -                      |                    |                   | Distributors Choice        |            |          |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                            |            |          |   |                 |
| 1                   |                | 439                    |                    |                   |                            |            |          |   |                 |
| 2                   |                | 152                    |                    |                   |                            |            |          |   |                 |
| 3                   |                | 168                    |                    |                   |                            |            |          |   |                 |
| 4                   |                | 216                    |                    |                   |                            |            |          |   |                 |
| 5                   |                | 141                    |                    |                   |                            |            |          |   |                 |
| 6                   |                | 142                    |                    |                   |                            |            |          |   |                 |
| 7                   |                | 75                     |                    |                   |                            |            |          |   |                 |

## Draft Bid Report

### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                   | Packaging  | Bid Unit     | Item Specification  | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|------------------------------------|------------|--------------|---|-----------------|
| 2135                | Dry Food       | Approved Brand         |                    | B                 | Pasta, Spaghetti, Whole Grain Rich | 20 Lb Case | Pound        | At least 50% of grains used must be whole grain. Any other grains must be enriched. Maximum weight per case is 20 pounds. | 5814            |
| <b>Manufacturer</b> |                | <b>Product #</b>       |                    | <b>Brand Name</b> |                                    |            | <b>EST #</b> | <b>CN #</b>   |                 |
|                     |                |                        |                    | Private Label     |                                    |            | 0            |   |                 |
| Zerega Pasta        |                | 80304                  |                    | Zerega            |                                    |            | 0            |   |                 |
| OB Macaroni Company |                | 91322                  |                    | OB Macaroni       |                                    |            | 0            |   |                 |
| J.M. Swank          |                | 560061-07751           |                    | JM Swank          |                                    |            | 0            |   |                 |
| Barilla             |                | 1000011148             |                    | Barilla           |                                    |            | 0            |   |                 |
| Dakota Growers      |                | DGPCShape#03WG         |                    | Dakota Growers    |                                    |            | 0            |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                                    |            |              |   |                 |
| 1                   |                | 729                    |                    |                   |                                    |            |              |   |                 |
| 2                   |                | 731                    |                    |                   |                                    |            |              |   |                 |
| 3                   |                | 644                    |                    |                   |                                    |            |              |   |                 |
| 4                   |                | 945                    |                    |                   |                                    |            |              |   |                 |
| 5                   |                | 817                    |                    |                   |                                    |            |              |   |                 |
| 6                   |                | 1013                   |                    |                   |                                    |            |              |   |                 |
| 7                   |                | 935                    |                    |                   |                                    |            |              |   |                 |

## Draft Bid Report

### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description          | Packaging    | Bid Unit | Item Specification  | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|---------------------------|--------------|----------|---|-----------------|
| 2136                | Dry Food       | Approved Brand         |                    | B                 | Pasta, Spiral, (Non-WG)   | 20 Lb Case   | Pound    | Enriched, Maximum weight per case is 20 pounds.   | 973             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>         |              |          | <b>EST #</b>  | <b>CN #</b>     |
| Zerega Pasta        |                |                        | 8135-PAT           |                   | Patria                    |              |          | 0   |                 |
| Distributors Choice |                |                        | -                  |                   | Distributors Choice       |              |          |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                           |              |          |   |                 |
| 1                   |                | 113                    |                    |                   |                           |              |          |   |                 |
| 2                   |                | 166                    |                    |                   |                           |              |          |   |                 |
| 3                   |                | 53                     |                    |                   |                           |              |          |   |                 |
| 4                   |                | 264                    |                    |                   |                           |              |          |   |                 |
| 5                   |                | 119                    |                    |                   |                           |              |          |   |                 |
| 6                   |                | 95                     |                    |                   |                           |              |          |   |                 |
| 7                   |                | 163                    |                    |                   |                           |              |          |   |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description          | Packaging    | Bid Unit | Item Specification  | Estimated Usage |
| 2139                | Dry Food       | Distributor Choice     |                    | B                 | Par-Boiled Brown Rice, WG | 25 pound bag | Bag      | Parboiled brown rice, US No.1 long grain or medium grain. Cook time within the range or 10 to 35 minutes. | 8348            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>         |              |          | <b>EST #</b>  | <b>CN #</b>     |
| Distributor Choice  |                |                        |                    |                   | Distributor Choice        |              |          | 0   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                           |              |          |   |                 |
| 1                   |                | 777                    |                    |                   |                           |              |          |   |                 |
| 2                   |                | 342                    |                    |                   |                           |              |          |   |                 |
| 3                   |                | 578                    |                    |                   |                           |              |          |   |                 |
| 4                   |                | 1466                   |                    |                   |                           |              |          |   |                 |
| 5                   |                | 1363                   |                    |                   |                           |              |          |   |                 |
| 6                   |                | 1732                   |                    |                   |                           |              |          |   |                 |
| 7                   |                | 2090                   |                    |                   |                           |              |          |   |                 |

## Draft Bid Report

### DIST18-2

| Item Number               | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description             | Packaging      | Bid Unit     | Item Specification  | Estimated Usage |
|---------------------------|----------------|------------------------|--------------------|-------------------|------------------------------|----------------|--------------|---|-----------------|
| 2140                      | Dry Food       | Distributor Choice     |                    | B                 | Taco Shell, Jumbo Crunchy WG | 200 count/case | Case         | Jumbo taco shell to provide 1 grain serving. Vendor to provide creditable grain statement. Must be made with at least 50% whole grains. Must be labeled 0-grams trans fats. Mission FS 773731-10112 or approved equivalent. | 1364            |
| <b>Manufacturer</b>       |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>            |                | <b>EST #</b> | <b>CN #</b>   |                 |
| Mission Foods Corporation |                |                        | 73731-10112        |                   | Mission FS7                  |                | 0            |   |                 |
| Distributors Choice       |                |                        | -                  |                   | Distributors Choice          |                |              |   |                 |
| <b>Region</b>             |                | <b>Estimated Usage</b> |                    |                   |                              |                |              |   |                 |
| 1                         |                | 119                    |                    |                   |                              |                |              |   |                 |
| 2                         |                | 164                    |                    |                   |                              |                |              |   |                 |
| 3                         |                | 200                    |                    |                   |                              |                |              |   |                 |
| 4                         |                | 418                    |                    |                   |                              |                |              |   |                 |
| 5                         |                | 192                    |                    |                   |                              |                |              |   |                 |
| 6                         |                | 63                     |                    |                   |                              |                |              |   |                 |
| 7                         |                | 208                    |                    |                   |                              |                |              |   |                 |

## Draft Bid Report

### DIST18-2

| Item Number             | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description              | Packaging | Bid Unit     | Item Specification   | Estimated Usage |
|-------------------------|----------------|--------------------|------------------------|-------------------|-------------------------------|-----------|--------------|--|-----------------|
| 2142                    | Dry Food       | Distributor Choice |                        | B                 | Apple Jacks Cereal, WG        | 96 count  | Case         | 1 ounce bag. Must provide one grain serving.   | 4648            |
| <b>Manufacturer</b>     |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>             |           | <b>EST #</b> | <b>CN #</b>  |                 |
| Kellogg's Sales Company |                |                    | 38000 11469            |                   | Apple Jacks                   |           | 0            |  |                 |
| <b>Region</b>           |                |                    | <b>Estimated Usage</b> |                   |                               |           |              |  |                 |
| 1                       |                |                    | 860                    |                   |                               |           |              |  |                 |
| 2                       |                |                    | 879                    |                   |                               |           |              |  |                 |
| 3                       |                |                    | 225                    |                   |                               |           |              |  |                 |
| 4                       |                |                    | 904                    |                   |                               |           |              |  |                 |
| 5                       |                |                    | 255                    |                   |                               |           |              |  |                 |
| 6                       |                |                    | 696                    |                   |                               |           |              |  |                 |
| 7                       |                |                    | 829                    |                   |                               |           |              |  |                 |
| Item Number             | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description              | Packaging | Bid Unit     | Item Specification   | Estimated Usage |
| 2143                    | Dry Food       | Distributor Choice |                        | B                 | Fruit Loops Bagged Cereal, WG | 96 count  | Case         | Fruit Flavored Whole Grain Bagged Cereal. 1 ounce bag. Must provide one grain serving. Kellogg's Froot Loops 38000 11467 or approved equivalent. | 4586            |
| <b>Manufacturer</b>     |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>             |           | <b>EST #</b> | <b>CN #</b>  |                 |
| Kellogg's Sales Company |                |                    | 38000 11467            |                   | Froot Loops                   |           | 0            |  |                 |
| <b>Region</b>           |                |                    | <b>Estimated Usage</b> |                   |                               |           |              |  |                 |
| 1                       |                |                    | 876                    |                   |                               |           |              |  |                 |
| 2                       |                |                    | 865                    |                   |                               |           |              |  |                 |
| 3                       |                |                    | 439                    |                   |                               |           |              |  |                 |
| 4                       |                |                    | 879                    |                   |                               |           |              |  |                 |
| 5                       |                |                    | 347                    |                   |                               |           |              |  |                 |
| 6                       |                |                    | 601                    |                   |                               |           |              |  |                 |
| 7                       |                |                    | 579                    |                   |                               |           |              |  |                 |

## Draft Bid Report

### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description          | Packaging       | Bid Unit | Item Specification   | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|---------------------------|-----------------|----------|--|-----------------|
| 2144                | Dry Food       | Distributor Choice     |                    | B                 | Cereal, Crisped Rice      | 6/5 LB          | Case     | Enriched, Baked Rice for Rice Krispy Treats, Bulk, Must be labeled 0-grams trans fat | 1203            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>         |                 |          | <b>EST #</b>   | <b>CN #</b>     |
| Distributor Choice  |                |                        |                    |                   | Distributor Choice        |                 |          | 0  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                           |                 |          |  |                 |
| 1                   |                | 306                    |                    |                   |                           |                 |          |  |                 |
| 2                   |                | 157                    |                    |                   |                           |                 |          |  |                 |
| 3                   |                | 11                     |                    |                   |                           |                 |          |  |                 |
| 4                   |                | 69                     |                    |                   |                           |                 |          |  |                 |
| 5                   |                | 162                    |                    |                   |                           |                 |          |  |                 |
| 6                   |                | 277                    |                    |                   |                           |                 |          |  |                 |
| 7                   |                | 221                    |                    |                   |                           |                 |          |  |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description          | Packaging       | Bid Unit | Item Specification   | Estimated Usage |
| 2200                | Dry Food       | Distributor Choice     |                    | B                 | Bacon Bits, PC, Imitation | 500/3 gram/case | Case     | 3 gram pack only.  | 1170            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>         |                 |          | <b>EST #</b>   | <b>CN #</b>     |
| Distributor Choice  |                |                        |                    |                   | Distributor's Choice      |                 |          | 0  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                           |                 |          |  |                 |
| 1                   |                | 183                    |                    |                   |                           |                 |          |  |                 |
| 2                   |                | 216                    |                    |                   |                           |                 |          |  |                 |
| 3                   |                | 66                     |                    |                   |                           |                 |          |  |                 |
| 4                   |                | 254                    |                    |                   |                           |                 |          |  |                 |
| 5                   |                | 87                     |                    |                   |                           |                 |          |  |                 |
| 6                   |                | 196                    |                    |                   |                           |                 |          |  |                 |
| 7                   |                | 168                    |                    |                   |                           |                 |          |  |                 |

## Draft Bid Report

### DIST18-2

| Item Number            | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description           | Packaging       | Bid Unit | Item Specification   | Estimated Usage |
|------------------------|----------------|------------------------|--------------------|-------------------|----------------------------|-----------------|----------|--|-----------------|
| 2202                   | Dry Food       | Approved Brand         |                    | B                 | Croutons, PC Whole Grain   | 250/.50 oz/case | Case     | Seasoned croutons; Must meet USDA definition of whole grain rich. Must provide a creditable grain statement at bid award. Minimum pack size equals .50 ounce each. | 2689            |
| <b>Manufacturer</b>    |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>          |                 |          | <b>EST #</b>   | <b>CN #</b>     |
| Hyde and Hyde Good 4 U |                |                        | 23484 WG           |                   | Hyde & Hyde, Inc. Good 4 U |                 |          | 0  |                 |
| Sugar Foods            |                |                        | 74627              |                   | Fresh Gourmet              |                 |          | 0  |                 |
| <b>Region</b>          |                | <b>Estimated Usage</b> |                    |                   |                            |                 |          |  |                 |
| 1                      |                | 224                    |                    |                   |                            |                 |          |  |                 |
| 2                      |                | 427                    |                    |                   |                            |                 |          |  |                 |
| 3                      |                | 190                    |                    |                   |                            |                 |          |  |                 |
| 4                      |                | 516                    |                    |                   |                            |                 |          |  |                 |
| 5                      |                | 350                    |                    |                   |                            |                 |          |  |                 |
| 6                      |                | 522                    |                    |                   |                            |                 |          |  |                 |
| 7                      |                | 460                    |                    |                   |                            |                 |          |  |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group  | Distributor Group | Item Description           | Packaging           | Bid Unit | Item Specification   | Estimated Usage |
|---------------------|----------------|------------------------|---------------------|-------------------|----------------------------|---------------------|----------|--|-----------------|
| 2203                | Dry Food       | Approved Brand         | P.C. Salad Dressing | B                 | Honey Mustard Dressing, PC | 60 / 1.5 Oz Packets | Packet   | Bid unit is packet. Each packet equals 1.5 ounce. Total fat must be no more than 10 grams per 1.5 ounce serving. | 1606            |
| <b>Manufacturer</b> |                | <b>Product #</b>       |                     |                   | <b>Brand Name</b>          |                     |          | <b>EST #</b>   | <b>CN #</b>     |
| Kraft Foods         |                | 2100001152             |                     |                   | Kraft                      |                     |          | 0  |                 |
| Naturally Fresh     |                | 459                    |                     |                   | Naturally Fresh            |                     |          | 0  |                 |
| Ken's Foods         |                | 1027                   |                     |                   | Ken's                      |                     |          | 0  |                 |
| Heinz North America |                | 534310                 |                     |                   | Heinz                      |                     |          | 0  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                     |                   |                            |                     |          |  |                 |
| 1                   |                | 326                    |                     |                   |                            |                     |          |  |                 |
| 2                   |                | 235                    |                     |                   |                            |                     |          |  |                 |
| 3                   |                | 97                     |                     |                   |                            |                     |          |  |                 |
| 4                   |                | 246                    |                     |                   |                            |                     |          |  |                 |
| 5                   |                | 218                    |                     |                   |                            |                     |          |  |                 |
| 6                   |                | 184                    |                     |                   |                            |                     |          |  |                 |
| 7                   |                | 300                    |                     |                   |                            |                     |          |  |                 |



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### DIST18-2

| Item Number | Commodity Type | Product Type               | Manufacturer Group  | Distributor Group | Item Description     | Packaging           | Bid Unit | Item Specification                                   | Estimated Usage |
|-------------|----------------|----------------------------|---------------------|-------------------|----------------------|---------------------|----------|--|-----------------|
| 2204        | Dry Food       | Approved Brand             | P.C. Salad Dressing | B                 | Fat Free Italian, PC | 60 / 1.5 Oz Packets | Packet   | Bid unit is a packet. Each packet equals 1.5 ounces. | 1433            |
|             |                | Manufacturer               | Product #           | Brand Name        |                      |                     | EST #    | CN #   |                 |
|             |                | Naturally Fresh            | 441                 | Naturally Fresh   |                      |                     | 0        |  |                 |
|             |                | Ventura Foods              | 85640               | Hidden Valley     |                      |                     |          |  |                 |
|             |                | Kraft Foods                | 66753               | Kraft             |                      |                     |          |  |                 |
|             |                | T. Marzetti Company        | 81975               | T. Marzetti       |                      |                     | 0        |  |                 |
|             |                | Portion Pac                | 001K984             | Taste Pleasers    |                      |                     | 0        |  |                 |
|             |                | Diamond Crystal Sales, LLC | 86205               | Grand Gourmet     |                      |                     | 0        |  |                 |
|             |                | Ken's Foods                | 807                 | Ken's             |                      |                     | 0        |  |                 |
| Region      |                | Estimated Usage            |                     |                   |                      |                     |          |  |                 |
| 1           |                | 361                        |                     |                   |                      |                     |          |  |                 |
| 2           |                | 168                        |                     |                   |                      |                     |          |  |                 |
| 3           |                | 260                        |                     |                   |                      |                     |          |  |                 |
| 4           |                | 136                        |                     |                   |                      |                     |          |  |                 |
| 5           |                | 166                        |                     |                   |                      |                     |          |  |                 |
| 6           |                | 125                        |                     |                   |                      |                     |          |  |                 |
| 7           |                | 217                        |                     |                   |                      |                     |          |  |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type   | Manufacturer Group     | Distributor Group | Item Description           | Packaging           | Bid Unit     | Item Specification  | Estimated Usage |
|---------------------|----------------|----------------|------------------------|-------------------|----------------------------|---------------------|--------------|---|-----------------|
| 2205                | Dry Food       | Approved Brand | P.C. Salad Dressing    | B                 | Lite Ranch Dressing, PC    | 60 / 1.5 Oz Packets | Packet       | Lower fat ranch dressing. Maximum fat is 13 grams. 1.5 ounce pouch or sealed pc cup. Must be labeled 0-grams trans fat. | 21096           |
| <b>Manufacturer</b> |                |                | <b>Product #</b>       |                   | <b>Brand Name</b>          |                     | <b>EST #</b> | <b>CN #</b>   |                 |
| Heinz North America |                |                | 534350                 |                   | Heinz Light Ranch          |                     | 0            |   |                 |
| T. Marzetti Company |                |                | 81978                  |                   | Mazrzetti                  |                     | 0            |   |                 |
| Portion Pac         |                |                | 0091984                |                   | Heinz/PPI                  |                     | 0            |   |                 |
| Naturally Fresh     |                |                | 444                    |                   | Naturally Fresh Lite Ranch |                     | 0            |   |                 |
| Ken's Foods         |                |                | 0041B3                 |                   | Ken's Lite Ranch           |                     | 0            |   |                 |
| <b>Region</b>       |                |                | <b>Estimated Usage</b> |                   |                            |                     |              |   |                 |
| 1                   |                |                | 3633                   |                   |                            |                     |              |   |                 |
| 2                   |                |                | 3450                   |                   |                            |                     |              |   |                 |
| 3                   |                |                | 3046                   |                   |                            |                     |              |   |                 |
| 4                   |                |                | 3131                   |                   |                            |                     |              |   |                 |
| 5                   |                |                | 3169                   |                   |                            |                     |              |   |                 |
| 6                   |                |                | 1383                   |                   |                            |                     |              |   |                 |
| 7                   |                |                | 3284                   |                   |                            |                     |              |   |                 |

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### DIST18-2

| Item Number                | Commodity Type | Product Type           | Manufacturer Group  | Distributor Group | Item Description             | Packaging           | Bid Unit     | Item Specification                               | Estimated Usage |
|----------------------------|----------------|------------------------|---------------------|-------------------|------------------------------|---------------------|--------------|--|-----------------|
| 2206                       | Dry Food       | Approved Brand         | P.C. Salad Dressing | B                 | Fat Free Thousand Island, PC | 60 / 1.5 Oz Packets | Packet       | Bid unit is a packet. Each packet equals 1.5 oz. | 1639            |
| <b>Manufacturer</b>        |                | <b>Product #</b>       |                     |                   | <b>Brand Name</b>            |                     | <b>EST #</b> | <b>CN #</b>                                      |                 |
| Naturally Fresh            |                | 424                    |                     |                   | Naturally Fresh              |                     | 0            |  |                 |
| Ventura Foods              |                | 85642                  |                     |                   | Hidden Valley                |                     |              |  |                 |
| Kraft Foods                |                | 66752                  |                     |                   | Kraft                        |                     |              |  |                 |
| T. Marzetti Company        |                | 81974                  |                     |                   | T. Marzetti                  |                     |              |  |                 |
| Portion Pac                |                | 001L984                |                     |                   | Taste Pleasers               |                     | 0            |  |                 |
| Diamond Crystal Sales, LLC |                | 86203                  |                     |                   | Grand Gourmet                |                     | 0            |  |                 |
| Ken's Foods                |                | 1019                   |                     |                   | Ken's                        |                     | 0            |  |                 |
| <b>Region</b>              |                | <b>Estimated Usage</b> |                     |                   |                              |                     |              |  |                 |
| 1                          |                | 330                    |                     |                   |                              |                     |              |  |                 |
| 2                          |                | 319                    |                     |                   |                              |                     |              |  |                 |
| 3                          |                | 231                    |                     |                   |                              |                     |              |  |                 |
| 4                          |                | 176                    |                     |                   |                              |                     |              |  |                 |
| 5                          |                | 214                    |                     |                   |                              |                     |              |  |                 |
| 6                          |                | 153                    |                     |                   |                              |                     |              |  |                 |
| 7                          |                | 216                    |                     |                   |                              |                     |              |  |                 |

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### DIST18-2

| Item Number                | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                                    | Packaging           | Bid Unit     | Item Specification                                 | Estimated Usage |
|----------------------------|----------------|------------------------|--------------------|-------------------|---|---------------------|--------------|--|-----------------|
| 2207                       | Dry Food       | Approved Brand         |                    | B                 | Dressing, Fat Free<br>1000 Island<br>12 gram packet | 200/12 gram packets | Case         | Fat Free Thousand Island Dressing. 12 gram packet. | 664             |
| <b>Manufacturer</b>        |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>                                   |                     | <b>EST #</b> | <b>CN #</b>  |                 |
| Diamond Crystal Sales, LLC |                |                        | 73401              |                   | Grand Gourmet                                       |                     | 0            |  |                 |
| Portion Pac                |                |                        | 001L810            |                   | Portion Pac   |                     | 0            |  |                 |
| <b>Region</b>              |                | <b>Estimated Usage</b> |                    |                   |   |                     |              |  |                 |
| 1                          |                | 157                    |                    |                   |   |                     |              |  |                 |
| 2                          |                | 84                     |                    |                   |   |                     |              |  |                 |
| 3                          |                | 153                    |                    |                   |   |                     |              |  |                 |
| 4                          |                | 53                     |                    |                   |   |                     |              |  |                 |
| 5                          |                | 86                     |                    |                   |   |                     |              |  |                 |
| 6                          |                | 68                     |                    |                   |   |                     |              |  |                 |
| 7                          |                | 63                     |                    |                   |   |                     |              |  |                 |

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### DIST18-2

| Item Number                | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description                           | Packaging               | Bid Unit     | Item Specification                       | Estimated Usage |
|----------------------------|----------------|--------------------|------------------------|-------------------|--|-------------------------|--------------|--|-----------------|
| 2208                       | Dry Food       | Approved Brand     |                        | B                 | Dressing,Fat Free Ranch<br>12 gram packets | 200 /12 gram packets    | Case         | Fat Free Ranch Dressing. 12 gram packet. | 7236            |
| <b>Manufacturer</b>        |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>                          |                         | <b>EST #</b> | <b>CN #</b>                              |                 |
| C. F. Sauer Co.            |                |                    | 06504                  |                   | Sauer                                      |                         | 0            |  |                 |
| Diamond Crystal Sales, LLC |                |                    | 86215                  |                   | Grand Gourmet                              |                         | 0            |  |                 |
| Portion Pac                |                |                    | 001H810                |                   | Portion Pac                                |                         | 0            |  |                 |
| <b>Region</b>              |                |                    | <b>Estimated Usage</b> |                   |  |                         |              |  |                 |
| 1                          |                |                    | 1051                   |                   |  |                         |              |  |                 |
| 2                          |                |                    | 808                    |                   |  |                         |              |  |                 |
| 3                          |                |                    | 621                    |                   |  |                         |              |  |                 |
| 4                          |                |                    | 1003                   |                   |  |                         |              |  |                 |
| 5                          |                |                    | 1393                   |                   |  |                         |              |  |                 |
| 6                          |                |                    | 779                    |                   |  |                         |              |  |                 |
| 7                          |                |                    | 1581                   |                   |  |                         |              |  |                 |
| Item Number                | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description                           | Packaging               | Bid Unit     | Item Specification                       | Estimated Usage |
| 2218                       | Dry Food       | Distributor Choice |                        | B                 | Pepper, Black, Packet                      | Bid unit equal per 1000 | 1000 packets | Minimum .1 gram pack.                    | 354             |
| <b>Manufacturer</b>        |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>                          |                         | <b>EST #</b> | <b>CN #</b>                              |                 |
|                            |                |                    |                        |                   | Distributor's Choice                       |                         | 0            |  |                 |
| <b>Region</b>              |                |                    | <b>Estimated Usage</b> |                   |  |                         |              |  |                 |
| 1                          |                |                    | 56                     |                   |  |                         |              |  |                 |
| 2                          |                |                    | 110                    |                   |  |                         |              |  |                 |
| 3                          |                |                    | 37                     |                   |  |                         |              |  |                 |
| 4                          |                |                    | 51                     |                   |  |                         |              |  |                 |
| 5                          |                |                    | 22                     |                   |  |                         |              |  |                 |
| 6                          |                |                    | 48                     |                   |  |                         |              |  |                 |
| 7                          |                |                    | 30                     |                   |  |                         |              |  |                 |

## Draft Bid Report

### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description          | Packaging                       | Bid Unit     | Item Specification              | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|---------------------------|---------------------------------|--------------|---------------------------------|-----------------|
| 2219                | Dry Food       | Distributor Choice     |                    | B                 | Salt, Packet              | bid unit equal per 1000 packets | 1000 packets | Iodized, Minimum .75 gram pack. | 378             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>         |                                 | <b>EST #</b> | <b>CN #</b>                     |                 |
|                     |                |                        |                    |                   | Distributor's Choice      |                                 | 0            |                                 |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                           |                                 |              |                                 |                 |
| 1                   |                | 80                     |                    |                   |                           |                                 |              |                                 |                 |
| 2                   |                | 94                     |                    |                   |                           |                                 |              |                                 |                 |
| 3                   |                | 31                     |                    |                   |                           |                                 |              |                                 |                 |
| 4                   |                | 60                     |                    |                   |                           |                                 |              |                                 |                 |
| 5                   |                | 36                     |                    |                   |                           |                                 |              |                                 |                 |
| 6                   |                | 56                     |                    |                   |                           |                                 |              |                                 |                 |
| 7                   |                | 21                     |                    |                   |                           |                                 |              |                                 |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description          | Packaging                       | Bid Unit     | Item Specification              | Estimated Usage |
| 2225                | Dry Food       | Distributor Choice     |                    | B                 | Sugar, Granulated, Packet | 2000 CT CASE                    | Case         | Minimum 3 gram pack.            | 243             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>         |                                 | <b>EST #</b> | <b>CN #</b>                     |                 |
|                     |                |                        |                    |                   | Distributor's Choice      |                                 | 0            |                                 |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                           |                                 |              |                                 |                 |
| 1                   |                | 42                     |                    |                   |                           |                                 |              |                                 |                 |
| 2                   |                | 59                     |                    |                   |                           |                                 |              |                                 |                 |
| 3                   |                | 16                     |                    |                   |                           |                                 |              |                                 |                 |
| 4                   |                | 34                     |                    |                   |                           |                                 |              |                                 |                 |
| 5                   |                | 34                     |                    |                   |                           |                                 |              |                                 |                 |
| 6                   |                | 30                     |                    |                   |                           |                                 |              |                                 |                 |
| 7                   |                | 28                     |                    |                   |                           |                                 |              |                                 |                 |

## Draft Bid Report

### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description          | Packaging    | Bid Unit     | Item Specification                  | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|---------------------------|--------------|--------------|-------------------------------------|-----------------|
| 2226                | Dry Food       | Distributor Choice     |                    | B                 | Sugar, Substitute, Packet | 2000 CT CASE | Case         | Granular, Minimum 1 gram pack.      | 230             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>         |              | <b>EST #</b> | <b>CN #</b>                         |                 |
| Distributor Choice  |                |                        |                    |                   | Distributor's Choice      |              | 0            |                                     |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                           |              |              |                                     |                 |
| 1                   |                | 30                     |                    |                   |                           |              |              |                                     |                 |
| 2                   |                | 57                     |                    |                   |                           |              |              |                                     |                 |
| 3                   |                | 25                     |                    |                   |                           |              |              |                                     |                 |
| 4                   |                | 23                     |                    |                   |                           |              |              |                                     |                 |
| 5                   |                | 29                     |                    |                   |                           |              |              |                                     |                 |
| 6                   |                | 44                     |                    |                   |                           |              |              |                                     |                 |
| 7                   |                | 22                     |                    |                   |                           |              |              |                                     |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description          | Packaging    | Bid Unit     | Item Specification                  | Estimated Usage |
| 2243                | Dry Food       | Distributor Choice     |                    | B                 | Dressing, Coleslaw        | 4/1 gallon   | Case         | Mayonnaise Base, First Quality Only | 613             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>         |              | <b>EST #</b> | <b>CN #</b>                         |                 |
| Distributor Choice  |                |                        |                    |                   | Distributor's Choice      |              | 0            |                                     |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                           |              |              |                                     |                 |
| 1                   |                | 247                    |                    |                   |                           |              |              |                                     |                 |
| 2                   |                | 161                    |                    |                   |                           |              |              |                                     |                 |
| 3                   |                | 69                     |                    |                   |                           |              |              |                                     |                 |
| 4                   |                | 28                     |                    |                   |                           |              |              |                                     |                 |
| 5                   |                | 33                     |                    |                   |                           |              |              |                                     |                 |
| 6                   |                | 36                     |                    |                   |                           |              |              |                                     |                 |
| 7                   |                | 39                     |                    |                   |                           |              |              |                                     |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description         | Packaging         | Bid Unit     | Item Specification   | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|--------------------------|-------------------|--------------|--|-----------------|
| 2244                | Dry Food       | Approved Brand         |                    | B                 | Dressing, Ranch, Dry Mix | 38 Packets / Case | Package      | Bid unit is one package (3.1 - 3.2 oz). Package to yield one gallon of finished product. | 1539            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>        |                   | <b>EST #</b> | <b>CN #</b>  |                 |
| Clorox Company      |                |                        | 05205              |                   | Hidden Valley            |                   | 0            |  |                 |
| Unilever            |                |                        | 80173              |                   | Lawry's                  |                   | 0            |  |                 |
| C. F. Sauer Co.     |                |                        | 09068              |                   | Sauer's                  |                   | 0            |  |                 |
| Major Products      |                |                        | 37183Bi            |                   | Major's                  |                   | 0            |  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                          |                   |              |  |                 |
| 1                   |                | 290                    |                    |                   |                          |                   |              |  |                 |
| 2                   |                | 193                    |                    |                   |                          |                   |              |  |                 |
| 3                   |                | 178                    |                    |                   |                          |                   |              |  |                 |
| 4                   |                | 222                    |                    |                   |                          |                   |              |  |                 |
| 5                   |                | 210                    |                    |                   |                          |                   |              |  |                 |
| 6                   |                | 261                    |                    |                   |                          |                   |              |  |                 |
| 7                   |                | 185                    |                    |                   |                          |                   |              |  |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description         | Packaging         | Bid Unit     | Item Specification   | Estimated Usage |
| 2245                | Dry Food       | Distributor Choice     |                    | B                 | Honey                    | 6/5 lb            | Case         | Light Amber, Product of the United States. U.S. Grade A.                                 | 84              |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>        |                   | <b>EST #</b> | <b>CN #</b>  |                 |
|                     |                |                        |                    |                   | Distributor's Choice     |                   | 0            |  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                          |                   |              |  |                 |
| 1                   |                | 16                     |                    |                   |                          |                   |              |  |                 |
| 2                   |                | 16                     |                    |                   |                          |                   |              |  |                 |
| 3                   |                | 11                     |                    |                   |                          |                   |              |  |                 |
| 4                   |                | 16                     |                    |                   |                          |                   |              |  |                 |
| 5                   |                | 15                     |                    |                   |                          |                   |              |  |                 |
| 6                   |                | 8                      |                    |                   |                          |                   |              |  |                 |
| 7                   |                | 2                      |                    |                   |                          |                   |              |  |                 |



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### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description           | Packaging | Bid Unit     | Item Specification                           | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|----------------------------|-----------|--------------|--|-----------------|
| 2246                | Dry Food       | Distributor Choice     |                    | B                 | Jelly, Apple, 6/#10        | 6/10/cs   | Case         | First Quality, Jelly Only, No Spreads        | 144             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>          |           | <b>EST #</b> | <b>CN #</b>                                  |                 |
|                     |                |                        |                    |                   | Distributor Choice         |           | 0            |  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                            |           |              |  |                 |
| 1                   |                | 6                      |                    |                   |                            |           |              |  |                 |
| 2                   |                | 27                     |                    |                   |                            |           |              |  |                 |
| 3                   |                | 3                      |                    |                   |                            |           |              |  |                 |
| 4                   |                | 12                     |                    |                   |                            |           |              |  |                 |
| 5                   |                | 24                     |                    |                   |                            |           |              |  |                 |
| 6                   |                | 67                     |                    |                   |                            |           |              |  |                 |
| 7                   |                | 5                      |                    |                   |                            |           |              |  |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description           | Packaging | Bid Unit     | Item Specification                           | Estimated Usage |
| 2247                | Dry Food       | Distributor Choice     |                    | B                 | Lemon Juice, Reconstituted | 4 / 1 Gal | Gallon       | Real Lemon Juice Concentrate. First Quality. | 1115            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>          |           | <b>EST #</b> | <b>CN #</b>                                  |                 |
|                     |                |                        |                    |                   | Distributor's Choice       |           |              |  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                            |           |              |  |                 |
| 1                   |                | 111                    |                    |                   |                            |           |              |  |                 |
| 2                   |                | 141                    |                    |                   |                            |           |              |  |                 |
| 3                   |                | 146                    |                    |                   |                            |           |              |  |                 |
| 4                   |                | 227                    |                    |                   |                            |           |              |  |                 |
| 5                   |                | 249                    |                    |                   |                            |           |              |  |                 |
| 6                   |                | 166                    |                    |                   |                            |           |              |  |                 |
| 7                   |                | 75                     |                    |                   |                            |           |              |  |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description            | Packaging  | Bid Unit     | Item Specification                              | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|-----------------------------|------------|--------------|---|-----------------|
| 2248                | Dry Food       | Distributor Choice     |                    | B                 | Liquid Smoke                | Quart      | Quart        | Hickory Flavored                                | 1216            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>           |            | <b>EST #</b> | <b>CN #</b>                                     |                 |
|                     |                |                        |                    |                   | Distributor's Choice        |            | 0            |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                             |            |              |   |                 |
| 1                   |                | 154                    |                    |                   |                             |            |              |   |                 |
| 2                   |                | 183                    |                    |                   |                             |            |              |   |                 |
| 3                   |                | 213                    |                    |                   |                             |            |              |   |                 |
| 4                   |                | 162                    |                    |                   |                             |            |              |   |                 |
| 5                   |                | 174                    |                    |                   |                             |            |              |   |                 |
| 6                   |                | 176                    |                    |                   |                             |            |              |   |                 |
| 7                   |                | 154                    |                    |                   |                             |            |              |   |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description            | Packaging  | Bid Unit     | Item Specification                              | Estimated Usage |
| 2249                | Dry Food       | Distributor Choice     |                    | B                 | Mayonnaise, Reduced Calorie | 4/1 gallon | Case         | Mayonnaise Base, First Quality, Reduced Calorie | 4495            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>           |            | <b>EST #</b> | <b>CN #</b>                                     |                 |
|                     |                |                        |                    |                   | Distributor's Choice        |            | 0            |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                             |            |              |   |                 |
| 1                   |                | 803                    |                    |                   |                             |            |              |   |                 |
| 2                   |                | 563                    |                    |                   |                             |            |              |   |                 |
| 3                   |                | 366                    |                    |                   |                             |            |              |   |                 |
| 4                   |                | 407                    |                    |                   |                             |            |              |   |                 |
| 5                   |                | 561                    |                    |                   |                             |            |              |   |                 |
| 6                   |                | 782                    |                    |                   |                             |            |              |   |                 |
| 7                   |                | 1013                   |                    |                   |                             |            |              |   |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description     | Packaging  | Bid Unit | Item Specification                         | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|----------------------|------------|----------|--|-----------------|
| 2250                | Dry Food       | Distributor Choice     |                    | B                 | Mayonnaise           | 4/1 gallon | Case     | First Quality, Heavy Duty, Real Mayonnaise | 3049            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>    |            |          | <b>EST #</b>                               | <b>CN #</b>     |
| Distributor Choice  |                |                        |                    |                   | Distributor's Choice |            |          | 0  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                      |            |          |  |                 |
| 1                   |                | 524                    |                    |                   |                      |            |          |  |                 |
| 2                   |                | 388                    |                    |                   |                      |            |          |  |                 |
| 3                   |                | 431                    |                    |                   |                      |            |          |  |                 |
| 4                   |                | 588                    |                    |                   |                      |            |          |  |                 |
| 5                   |                | 414                    |                    |                   |                      |            |          |  |                 |
| 6                   |                | 469                    |                    |                   |                      |            |          |  |                 |
| 7                   |                | 235                    |                    |                   |                      |            |          |  |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description     | Packaging  | Bid Unit | Item Specification                         | Estimated Usage |
| 2251                | Dry Food       | Distributor Choice     |                    | B                 | Mustard, Prepared    | 4/1 gallon | Case     |  | 366             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>    |            |          | <b>EST #</b>                               | <b>CN #</b>     |
| Distributor Choice  |                |                        |                    |                   | Distributor's Choice |            |          | 0  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                      |            |          |  |                 |
| 1                   |                | 61                     |                    |                   |                      |            |          |  |                 |
| 2                   |                | 63                     |                    |                   |                      |            |          |  |                 |
| 3                   |                | 43                     |                    |                   |                      |            |          |  |                 |
| 4                   |                | 34                     |                    |                   |                      |            |          |  |                 |
| 5                   |                | 73                     |                    |                   |                      |            |          |  |                 |
| 6                   |                | 52                     |                    |                   |                      |            |          |  |                 |
| 7                   |                | 40                     |                    |                   |                      |            |          |  |                 |

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### DIST18-2

| Item Number          | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description           | Packaging   | Bid Unit     | Item Specification        | Estimated Usage |
|----------------------|----------------|--------------------|------------------------|-------------------|----------------------------|-------------|--------------|---------------------------|-----------------|
| 2252                 | Dry Food       | Distributor Choice |                        | B                 | Peanut Butter              | 6/5 lb/case | Case         | Smooth                    | 270             |
| <b>Manufacturer</b>  |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>          |             | <b>EST #</b> | <b>CN #</b>               |                 |
| Distributor Choice   |                |                    |                        |                   | Distributor's Choice       |             | 0            |                           |                 |
| <b>Region</b>        |                |                    | <b>Estimated Usage</b> |                   |                            |             |              |                           |                 |
| 1                    |                |                    | 8                      |                   |                            |             |              |                           |                 |
| 2                    |                |                    | 45                     |                   |                            |             |              |                           |                 |
| 3                    |                |                    | 6                      |                   |                            |             |              |                           |                 |
| 4                    |                |                    | 16                     |                   |                            |             |              |                           |                 |
| 5                    |                |                    | 27                     |                   |                            |             |              |                           |                 |
| 6                    |                |                    | 154                    |                   |                            |             |              |                           |                 |
| 7                    |                |                    | 14                     |                   |                            |             |              |                           |                 |
| Item Number          | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description           | Packaging   | Bid Unit     | Item Specification        | Estimated Usage |
| 2253                 | Dry Food       | Approved Brand     |                        | B                 | Sauce, BBQ, Smoke Flavored | 4/1 gallon  | Case         | BBQ Sauce, Smoke Flavored | 9332            |
| <b>Manufacturer</b>  |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>          |             | <b>EST #</b> | <b>CN #</b>               |                 |
| Heinz North America  |                |                    | 539500                 |                   | Heinz                      |             | 0            |                           |                 |
| French's Foodservice |                |                    | 5309                   |                   | Cattleman's                |             | 0            |                           |                 |
| Ken's Foods          |                |                    | 849                    |                   | Ken's Foods                |             | 0            |                           |                 |
| ConAgra Foods, Inc.  |                |                    | 27000-38561            |                   | Hunt's                     |             | 0            |                           |                 |
| C. F. Sauer Co.      |                |                    | 06187                  |                   | Sauer's Hickory            |             | 0            |                           |                 |
| <b>Region</b>        |                |                    | <b>Estimated Usage</b> |                   |                            |             |              |                           |                 |
| 1                    |                |                    | 1564                   |                   |                            |             |              |                           |                 |
| 2                    |                |                    | 1416                   |                   |                            |             |              |                           |                 |
| 3                    |                |                    | 996                    |                   |                            |             |              |                           |                 |
| 4                    |                |                    | 1408                   |                   |                            |             |              |                           |                 |
| 5                    |                |                    | 1288                   |                   |                            |             |              |                           |                 |
| 6                    |                |                    | 1521                   |                   |                            |             |              |                           |                 |
| 7                    |                |                    | 1139                   |                   |                            |             |              |                           |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type   | Manufacturer Group     | Distributor Group | Item Description          | Packaging | Bid Unit     | Item Specification              | Estimated Usage |
|---------------------|----------------|----------------|------------------------|-------------------|---------------------------|-----------|--------------|---------------------------------|-----------------|
| 2254                | Dry Food       | Approved Brand |                        | B                 | Sauce, Browning/Seasoning | 1 Qt      | Quart        | Liquid "gravy" seasoning sauce. | 192             |
| <b>Manufacturer</b> |                |                | <b>Product #</b>       |                   | <b>Brand Name</b>         |           | <b>EST #</b> | <b>CN #</b>                     |                 |
| Kraft Foods         |                |                | 01370                  |                   | Gravy Master              |           | 0            |                                 |                 |
| Clorox Company      |                |                | 05102                  |                   | Kitchen Bouquet           |           | 0            |                                 |                 |
| <b>Region</b>       |                |                | <b>Estimated Usage</b> |                   |                           |           |              |                                 |                 |
| 1                   |                |                | 13                     |                   |                           |           |              |                                 |                 |
| 2                   |                |                | 1                      |                   |                           |           |              |                                 |                 |
| 3                   |                |                | 8                      |                   |                           |           |              |                                 |                 |
| 4                   |                |                | 33                     |                   |                           |           |              |                                 |                 |
| 5                   |                |                | 40                     |                   |                           |           |              |                                 |                 |
| 6                   |                |                | 58                     |                   |                           |           |              |                                 |                 |
| 7                   |                |                | 39                     |                   |                           |           |              |                                 |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description               | Packaging  | Bid Unit     | Item Specification   | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|--------------------------------|------------|--------------|--|-----------------|
| 2255                | Dry Food       | Approved Brand         |                    | B                 | Sauce, Cheese, Nacho Flavoring | 6/#10/cans | Case         | Ready to serve, mild nacho flavor, minimum 7% cheese. Must be labeled 0-grams Trans fat. | 3521            |
| <b>Manufacturer</b> |                | <b>Product #</b>       |                    |                   | <b>Brand Name</b>              |            | <b>EST #</b> | <b>CN #</b>  |                 |
| Private Label       |                |                        |                    |                   | Private Label                  |            | 0            |  |                 |
| Nestle U.S.A.       |                | 06022                  |                    |                   | Trenton Farms                  |            | 0            |  |                 |
| MegaMex Foods, LLC  |                | 07801                  |                    |                   | LaVictoria                     |            | 0            |  |                 |
| Knouse Foods        |                | 37072                  |                    |                   | Knouse                         |            |              |  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                                |            |              |  |                 |
| 1                   |                | 506                    |                    |                   |                                |            |              |  |                 |
| 2                   |                | 608                    |                    |                   |                                |            |              |  |                 |
| 3                   |                | 364                    |                    |                   |                                |            |              |  |                 |
| 4                   |                | 483                    |                    |                   |                                |            |              |  |                 |
| 5                   |                | 579                    |                    |                   |                                |            |              |  |                 |
| 6                   |                | 509                    |                    |                   |                                |            |              |  |                 |
| 7                   |                | 472                    |                    |                   |                                |            |              |  |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description                 | Packaging | Bid Unit     | Item Specification  | Estimated Usage |
|---------------------|----------------|--------------------|------------------------|-------------------|----------------------------------|-----------|--------------|---|-----------------|
| 2256                | Dry Food       | Approved Brand     |                        | B                 | Cheese Sauce, Regular Flavor     | 6/#10     | Case         | Ready to serve, minimum 7 % real cheese. Must be labeled 0-grams trans fat. | 3824            |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>                |           | <b>EST #</b> | <b>CN #</b>   |                 |
| Nestle U.S.A.       |                |                    | 05007                  |                   | Trenton Farms                    |           | 0            |   |                 |
| Wisconsin's Finest  |                |                    | 35150                  |                   | Wisconsin's Finest               |           | 0            |   |                 |
| Private Label       |                |                    |                        |                   | Private Label                    |           | 0            |   |                 |
| Knouse Foods        |                |                    | 37049                  |                   | Knouse Foods                     |           |              |   |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                                  |           |              |   |                 |
| 1                   |                |                    | 383                    |                   |                                  |           |              |   |                 |
| 2                   |                |                    | 462                    |                   |                                  |           |              |   |                 |
| 3                   |                |                    | 434                    |                   |                                  |           |              |   |                 |
| 4                   |                |                    | 636                    |                   |                                  |           |              |   |                 |
| 5                   |                |                    | 407                    |                   |                                  |           |              |   |                 |
| 6                   |                |                    | 978                    |                   |                                  |           |              |   |                 |
| 7                   |                |                    | 524                    |                   |                                  |           |              |   |                 |
| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description                 | Packaging | Bid Unit     | Item Specification  | Estimated Usage |
| 2257                | Dry Food       | Distributor Choice |                        | B                 | Sauce, Soy, Light Reduced Sodium | 4 / 1 Gal | Gallon       | Reduced Sodium  | 146             |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>                |           | <b>EST #</b> | <b>CN #</b>   |                 |
| Distributors Choice |                |                    |                        |                   | Distributor's Choice             |           | 0            |   |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                                  |           |              |   |                 |
| 1                   |                |                    | 10                     |                   |                                  |           |              |   |                 |
| 2                   |                |                    | 28                     |                   |                                  |           |              |   |                 |
| 3                   |                |                    | 9                      |                   |                                  |           |              |   |                 |
| 4                   |                |                    | 7                      |                   |                                  |           |              |   |                 |
| 5                   |                |                    | 5                      |                   |                                  |           |              |   |                 |
| 6                   |                |                    | 35                     |                   |                                  |           |              |   |                 |
| 7                   |                |                    | 52                     |                   |                                  |           |              |   |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description      | Packaging  | Bid Unit     | Item Specification   | Estimated Usage |
|---------------------|----------------|--------------------|------------------------|-------------------|-----------------------|------------|--------------|--|-----------------|
| 2258                | Dry Food       | Distributor Choice |                        | B                 | Sauce, Worcestershire | 4/1 gallon | Case         |  | 422             |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>     |            | <b>EST #</b> | <b>CN #</b>  |                 |
| Distributor Choice  |                |                    |                        |                   | Distributor's Choice  |            | 0            |  |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                       |            |              |  |                 |
| 1                   |                |                    | 53                     |                   |                       |            |              |  |                 |
| 2                   |                |                    | 65                     |                   |                       |            |              |  |                 |
| 3                   |                |                    | 50                     |                   |                       |            |              |  |                 |
| 4                   |                |                    | 88                     |                   |                       |            |              |  |                 |
| 5                   |                |                    | 65                     |                   |                       |            |              |  |                 |
| 6                   |                |                    | 55                     |                   |                       |            |              |  |                 |
| 7                   |                |                    | 46                     |                   |                       |            |              |  |                 |
| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description      | Packaging  | Bid Unit     | Item Specification   | Estimated Usage |
| 2259                | Dry Food       | Distributor Choice |                        | B                 | Syrup, Corn, Clear    | 4/1 gallon | Case         | High Fructose Corn Syrup, vanilla flavoring, no color added. CID #20124C, Type 1. Karo #05180 or equivalent. | 81              |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>     |            | <b>EST #</b> | <b>CN #</b>  |                 |
|                     |                |                    |                        |                   | Distributor Choice    |            |              |  |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                       |            |              |  |                 |
| 1                   |                |                    | 4                      |                   |                       |            |              |  |                 |
| 2                   |                |                    | 21                     |                   |                       |            |              |  |                 |
| 3                   |                |                    | 4                      |                   |                       |            |              |  |                 |
| 4                   |                |                    | 9                      |                   |                       |            |              |  |                 |
| 5                   |                |                    | 13                     |                   |                       |            |              |  |                 |
| 6                   |                |                    | 20                     |                   |                       |            |              |  |                 |
| 7                   |                |                    | 10                     |                   |                       |            |              |  |                 |



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| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description               | Packaging      | Bid Unit     | Item Specification   | Estimated Usage |
|---------------------|----------------|--------------------|------------------------|-------------------|--------------------------------|----------------|--------------|--|-----------------|
| 2260                | Dry Food       | Distributor Choice |                        | B                 | Vinegar, White                 | 4/1 Gallon     | Case         | Distilled, 5 % Acidity   | 728             |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>              |                | <b>EST #</b> | <b>CN #</b>  |                 |
|                     |                |                    |                        |                   | Distributor's Choice           |                |              |  |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                                |                |              |  |                 |
| 1                   |                |                    | 131                    |                   |                                |                |              |  |                 |
| 2                   |                |                    | 122                    |                   |                                |                |              |  |                 |
| 3                   |                |                    | 97                     |                   |                                |                |              |  |                 |
| 4                   |                |                    | 94                     |                   |                                |                |              |  |                 |
| 5                   |                |                    | 90                     |                   |                                |                |              |  |                 |
| 6                   |                |                    | 127                    |                   |                                |                |              |  |                 |
| 7                   |                |                    | 67                     |                   |                                |                |              |  |                 |
| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description               | Packaging      | Bid Unit     | Item Specification   | Estimated Usage |
| 2261                | Dry Food       | Approved Brand     |                        | B                 | Light Mayonnaise, Chipotle, PC | 200/12 gram/cs | Case         | Minimum 12 gram packet. Spicy, (Chipotle) light mayonnaise. Maximum fat per serving 4 grams. Heinz 78004153 or approved equivalent | 429             |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>              |                | <b>EST #</b> | <b>CN #</b>  |                 |
| Heinz North America |                |                    | 78004153               |                   | Heinz                          |                | 0            |  |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                                |                |              |  |                 |
| 1                   |                |                    | 100                    |                   |                                |                |              |  |                 |
| 2                   |                |                    | 23                     |                   |                                |                |              |  |                 |
| 3                   |                |                    | 39                     |                   |                                |                |              |  |                 |
| 4                   |                |                    | 47                     |                   |                                |                |              |  |                 |
| 5                   |                |                    | 18                     |                   |                                |                |              |  |                 |
| 6                   |                |                    | 58                     |                   |                                |                |              |  |                 |
| 7                   |                |                    | 144                    |                   |                                |                |              |  |                 |

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### DIST18-2

| Item Number             | Commodity Type | Product Type   | Manufacturer Group     | Distributor Group | Item Description              | Packaging  | Bid Unit     | Item Specification  | Estimated Usage |
|-------------------------|----------------|----------------|------------------------|-------------------|-------------------------------|------------|--------------|---|-----------------|
| 2300                    | Dry Food       | Approved Brand |                        | B                 | Cookies, Chocolate Chip, Bulk | 10 lb.     | Case         | Ready to Eat, Bulk Pack. No loose cookies. Cookies must be tray packed or wrapped packages inside case. | 651             |
| <b>Manufacturer</b>     |                |                | <b>Product #</b>       |                   | <b>Brand Name</b>             |            | <b>EST #</b> | <b>CN #</b>   |                 |
| Kraft Foods             |                |                | 01322                  |                   | Nabisco                       |            | 0            |   |                 |
| Kellogg's Sales Company |                |                | 45990                  |                   | Keebler                       |            | 0            |   |                 |
| <b>Region</b>           |                |                | <b>Estimated Usage</b> |                   |                               |            |              |   |                 |
| 1                       |                |                | 74                     |                   |                               |            |              |   |                 |
| 2                       |                |                | 14                     |                   |                               |            |              |   |                 |
| 3                       |                |                | 14                     |                   |                               |            |              |   |                 |
| 4                       |                |                | 177                    |                   |                               |            |              |   |                 |
| 5                       |                |                | 126                    |                   |                               |            |              |   |                 |
| 6                       |                |                | 138                    |                   |                               |            |              |   |                 |
| 7                       |                |                | 108                    |                   |                               |            |              |   |                 |
| Item Number             | Commodity Type | Product Type   | Manufacturer Group     | Distributor Group | Item Description              | Packaging  | Bid Unit     | Item Specification  | Estimated Usage |
| 2301                    | Dry Food       | Approved Brand |                        | B                 | Cookies, Vanilla Wafers       | 6/13.3 oz. | Case         | Case weight maximum five pounds.  | 3000            |
| <b>Manufacturer</b>     |                |                | <b>Product #</b>       |                   | <b>Brand Name</b>             |            | <b>EST #</b> | <b>CN #</b>   |                 |
| Kraft Foods             |                |                | 01109                  |                   | Nabisco                       |            | 0            |   |                 |
| Kellogg's Sales Company |                |                | 40865                  |                   | Keebler                       |            | 0            |   |                 |
| <b>Region</b>           |                |                | <b>Estimated Usage</b> |                   |                               |            |              |   |                 |
| 1                       |                |                | 589                    |                   |                               |            |              |   |                 |
| 2                       |                |                | 143                    |                   |                               |            |              |   |                 |
| 3                       |                |                | 676                    |                   |                               |            |              |   |                 |
| 4                       |                |                | 305                    |                   |                               |            |              |   |                 |
| 5                       |                |                | 486                    |                   |                               |            |              |   |                 |
| 6                       |                |                | 343                    |                   |                               |            |              |   |                 |
| 7                       |                |                | 458                    |                   |                               |            |              |   |                 |

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### DIST18-2

| Item Number | Commodity Type | Product Type               | Manufacturer Group     | Distributor Group | Item Description    | Packaging | Bid Unit     | Item Specification | Estimated Usage |
|-------------|----------------|----------------------------|------------------------|-------------------|---------------------|-----------|--------------|--------------------|-----------------|
| 2302        | Dry Food       | Approved Brand             |                        | B                 | Gelatin, Berry Blue | 12/24 oz. | Case         | First Quality Only | 560             |
|             |                | <b>Manufacturer</b>        | <b>Product #</b>       |                   | <b>Brand Name</b>   |           | <b>EST #</b> | <b>CN #</b>        |                 |
|             |                | Diamond Crystal Sales, LLC | 53634                  |                   | Diamond Crystal     |           | 0            |                    |                 |
|             |                | First Food Company         | 461314                 |                   | First Quality       |           | 0            |                    |                 |
|             |                | <b>Region</b>              | <b>Estimated Usage</b> |                   |                     |           |              |                    |                 |
|             |                | 1                          | 166                    |                   |                     |           |              |                    |                 |
|             |                | 2                          | 120                    |                   |                     |           |              |                    |                 |
|             |                | 3                          | 33                     |                   |                     |           |              |                    |                 |
|             |                | 4                          | 25                     |                   |                     |           |              |                    |                 |
|             |                | 5                          | 42                     |                   |                     |           |              |                    |                 |
|             |                | 6                          | 102                    |                   |                     |           |              |                    |                 |
|             |                | 7                          | 72                     |                   |                     |           |              |                    |                 |

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### DIST18-2

| Item Number                | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description         | Packaging     | Bid Unit     | Item Specification | Estimated Usage |
|----------------------------|----------------|------------------------|--------------------|-------------------|--------------------------|---------------|--------------|--------------------|-----------------|
| 2303                       | Dry Food       | Approved Brand         |                    | B                 | Gelatin, Cherry Flavored | 6/4.5 lb/case | Case         | First Quality Only | 680             |
| <b>Manufacturer</b>        |                | <b>Product #</b>       |                    | <b>Brand Name</b> |                          |               | <b>EST #</b> | <b>CN #</b>        |                 |
| 53                         |                |                        |                    |                   |                          |               | 0            |                    |                 |
|                            |                |                        |                    |                   |                          |               | 0            |                    |                 |
|                            |                |                        |                    | Private Label     |                          |               | 0            |                    |                 |
| Diamond Crystal Sales, LLC |                | 53693                  |                    | Diamond Crystal   |                          |               | 0            |                    |                 |
| First Food Company         |                | 461404                 |                    | First Quality     |                          |               | 0            |                    |                 |
| <b>Region</b>              |                | <b>Estimated Usage</b> |                    |                   |                          |               |              |                    |                 |
| 1                          |                | 196                    |                    |                   |                          |               |              |                    |                 |
| 2                          |                | 65                     |                    |                   |                          |               |              |                    |                 |
| 3                          |                | 89                     |                    |                   |                          |               |              |                    |                 |
| 4                          |                | 56                     |                    |                   |                          |               |              |                    |                 |
| 5                          |                | 76                     |                    |                   |                          |               |              |                    |                 |
| 6                          |                | 86                     |                    |                   |                          |               |              |                    |                 |
| 7                          |                | 112                    |                    |                   |                          |               |              |                    |                 |

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| Item Number                | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description         | Packaging     | Bid Unit     | Item Specification | Estimated Usage |
|----------------------------|----------------|------------------------|--------------------|-------------------|--------------------------|---------------|--------------|--------------------|-----------------|
| 2304                       | Dry Food       | Approved Brand         |                    | B                 | Gelatin, Lime Flavored   | 6/4.5 lb/case | Case         | First Quality Only | 323             |
| <b>Manufacturer</b>        |                | <b>Product #</b>       |                    | <b>Brand Name</b> |                          |               | <b>EST #</b> | <b>CN #</b>        |                 |
| Diamond Crystal Sales, LLC |                | 53698                  |                    | Diamond Crystal   |                          |               | 0            |                    |                 |
| First Food Company         |                | 461407                 |                    | First Quality     |                          |               | 0            |                    |                 |
| <b>Region</b>              |                | <b>Estimated Usage</b> |                    |                   |                          |               |              |                    |                 |
| 1                          |                | 78                     |                    |                   |                          |               |              |                    |                 |
| 2                          |                | 47                     |                    |                   |                          |               |              |                    |                 |
| 3                          |                | 44                     |                    |                   |                          |               |              |                    |                 |
| 4                          |                | 9                      |                    |                   |                          |               |              |                    |                 |
| 5                          |                | 35                     |                    |                   |                          |               |              |                    |                 |
| 6                          |                | 43                     |                    |                   |                          |               |              |                    |                 |
| 7                          |                | 67                     |                    |                   |                          |               |              |                    |                 |
| Item Number                | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description         | Packaging     | Bid Unit     | Item Specification | Estimated Usage |
| 2305                       | Dry Food       | Approved Brand         |                    | B                 | Gelatin, Orange Flavored | 6/4.5 lb/case | Case         | First Quality Only | 457             |
| <b>Manufacturer</b>        |                | <b>Product #</b>       |                    | <b>Brand Name</b> |                          |               | <b>EST #</b> | <b>CN #</b>        |                 |
| Diamond Crystal Sales, LLC |                | 53701                  |                    | Diamond Crystal   |                          |               | 0            |                    |                 |
| First Food Company         |                | 461402                 |                    | First Quality     |                          |               | 0            |                    |                 |
| <b>Region</b>              |                | <b>Estimated Usage</b> |                    |                   |                          |               |              |                    |                 |
| 1                          |                | 120                    |                    |                   |                          |               |              |                    |                 |
| 2                          |                | 61                     |                    |                   |                          |               |              |                    |                 |
| 3                          |                | 65                     |                    |                   |                          |               |              |                    |                 |
| 4                          |                | 21                     |                    |                   |                          |               |              |                    |                 |
| 5                          |                | 51                     |                    |                   |                          |               |              |                    |                 |
| 6                          |                | 66                     |                    |                   |                          |               |              |                    |                 |
| 7                          |                | 73                     |                    |                   |                          |               |              |                    |                 |

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| Item Number                | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description         | Packaging      | Bid Unit     | Item Specification  | Estimated Usage |
|----------------------------|----------------|------------------------|--------------------|-------------------|--------------------------|----------------|--------------|---|-----------------|
| 2306                       | Dry Food       | Approved Brand         |                    | B                 | Gelatin, Sugar Free, Red | 18/2.5 oz/Case | Case         | First Quality Only. Artificially Sweetened, Sugar Free. One package to yield one gallon of finished product. 2.5 - 2.75 ounces per package, 18 packages per case. | 48              |
| <b>Manufacturer</b>        |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>        |                | <b>EST #</b> | <b>CN #</b>   |                 |
| Kraft Foods                |                |                        | 84311              |                   | Jello D-Zerta            |                | 0            |   |                 |
| Diamond Crystal Sales, LLC |                |                        | 53606              |                   | Diamond Crystal          |                | 0            |   |                 |
| First Food Company         |                |                        | 461510             |                   | First Quality            |                | 0            |   |                 |
| <b>Region</b>              |                | <b>Estimated Usage</b> |                    |                   |                          |                |              |   |                 |
| 1                          |                | 7                      |                    |                   |                          |                |              |   |                 |
| 2                          |                | 14                     |                    |                   |                          |                |              |   |                 |
| 3                          |                | 5                      |                    |                   |                          |                |              |   |                 |
| 4                          |                | 11                     |                    |                   |                          |                |              |   |                 |
| 5                          |                | 5                      |                    |                   |                          |                |              |   |                 |
| 6                          |                | 2                      |                    |                   |                          |                |              |   |                 |
| 7                          |                | 4                      |                    |                   |                          |                |              |   |                 |

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### DIST18-2

| Item Number | Commodity Type | Product Type               | Manufacturer Group     | Distributor Group | Item Description             | Packaging     | Bid Unit     | Item Specification | Estimated Usage |
|-------------|----------------|----------------------------|------------------------|-------------------|------------------------------|---------------|--------------|--------------------|-----------------|
| 2307        | Dry Food       | Approved Brand             |                        | B                 | Gelatin, Strawberry Flavored | 6/4.5 lb/case | Case         | First Quality Only | 1455            |
|             |                | <b>Manufacturer</b>        | <b>Product #</b>       |                   | <b>Brand Name</b>            |               | <b>EST #</b> | <b>CN #</b>        |                 |
|             |                | Diamond Crystal Sales, LLC | 53709                  |                   | Diamond Crystal              |               | 0            |                    |                 |
|             |                | First Food Company         | 461405                 |                   | First Quality                |               | 0            |                    |                 |
|             |                | <b>Region</b>              | <b>Estimated Usage</b> |                   |                              |               |              |                    |                 |
|             |                | 1                          | 218                    |                   |                              |               |              |                    |                 |
|             |                | 2                          | 197                    |                   |                              |               |              |                    |                 |
|             |                | 3                          | 211                    |                   |                              |               |              |                    |                 |
|             |                | 4                          | 160                    |                   |                              |               |              |                    |                 |
|             |                | 5                          | 150                    |                   |                              |               |              |                    |                 |
|             |                | 6                          | 273                    |                   |                              |               |              |                    |                 |
|             |                | 7                          | 246                    |                   |                              |               |              |                    |                 |

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### DIST18-2

| Item Number             | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description    | Packaging | Bid Unit     | Item Specification   | Estimated Usage |
|-------------------------|----------------|------------------------|--------------------|-------------------|---------------------|-----------|--------------|--|-----------------|
| 2308                    | Dry Food       | Approved Brand         |                    | B                 | Graham Tart Shell   | 144 ct    | Case         | Graham cracker crust in tin foil 3" in diameter; shelf stable product. Must be labeled 0-grams trans fats. (Keebler Mini Graham Cracker Pie Crust (80226) or equivalent) | 297             |
| <b>Manufacturer</b>     |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>   |           | <b>EST #</b> | <b>CN #</b>  |                 |
| Kellogg's Sales Company |                |                        | 80226              |                   | Keebler             |           | 0            |  |                 |
| Approved Equivalent     |                |                        |                    |                   | Approved Equivalent |           | 0            |  |                 |
| <b>Region</b>           |                | <b>Estimated Usage</b> |                    |                   |                     |           |              |  |                 |
| 1                       |                | 58                     |                    |                   |                     |           |              |  |                 |
| 2                       |                | 88                     |                    |                   |                     |           |              |  |                 |
| 3                       |                | 3                      |                    |                   |                     |           |              |  |                 |
| 4                       |                | 36                     |                    |                   |                     |           |              |  |                 |
| 5                       |                | 27                     |                    |                   |                     |           |              |  |                 |
| 6                       |                | 47                     |                    |                   |                     |           |              |  |                 |
| 7                       |                | 38                     |                    |                   |                     |           |              |  |                 |



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| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                           | Packaging | Bid Unit     | Item Specification                                     | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|--|-----------|--------------|--|-----------------|
| 2309                | Dry Food       | Approved Brand         |                    | B                 | Pudding,Chocolate, Fat Free,Ready to Serve | 6/10/cs   | Case         | Fat Free, Ready-to-Serve Chocolate Pudding, 6/#10 cans | 5025            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>                          |           | <b>EST #</b> | <b>CN #</b>  |                 |
| Bay Valley          |                |                        | 79873450864        |                   | Thank You                                  |           | 0            |  |                 |
| AFP,LLC/Real Fresh  |                |                        | 1D                 |                   | Real Fresh                                 |           | 0            |  |                 |
| Knouse Foods        |                |                        | 37310              |                   | Knouse Lucky Leaf                          |           | 0            |  |                 |
| Knouse Foods        |                |                        |                    |                   | Private Label                              |           | 0            |  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |  |           |              |  |                 |
| 1                   |                | 1037                   |                    |                   |  |           |              |  |                 |
| 2                   |                | 765                    |                    |                   |  |           |              |  |                 |
| 3                   |                | 266                    |                    |                   |  |           |              |  |                 |
| 4                   |                | 420                    |                    |                   |  |           |              |  |                 |
| 5                   |                | 387                    |                    |                   |  |           |              |  |                 |
| 6                   |                | 760                    |                    |                   |  |           |              |  |                 |
| 7                   |                | 1390                   |                    |                   |  |           |              |  |                 |

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| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                           | Packaging | Bid Unit     | Item Specification                                  | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|--|-----------|--------------|---|-----------------|
| 2310                | Dry Food       | Approved Brand         |                    | B                 | Pudding, Vanilla, Fat Free, Ready to Serve | 6/10/cs   | Case         | Fat Free, Ready to Serve Vanilla Pudding 6/#10 cans | 4067            |
| <b>Manufacturer</b> |                | <b>Product #</b>       |                    |                   | <b>Brand Name</b>                          |           | <b>EST #</b> | <b>CN #</b>   |                 |
| Bay Valley          |                | 78973520864            |                    |                   | Thank You                                  |           | 0            |   |                 |
| AFP, LLC/Real Fresh |                | 2D                     |                    |                   | Real Fresh                                 |           | 0            |   |                 |
| Knouse Foods        |                | 37325                  |                    |                   | Knouse Lucky Leaf                          |           | 0            |   |                 |
| Knouse Foods        |                |                        |                    |                   | Private Label                              |           | 0            |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |  |           |              |   |                 |
| 1                   |                | 872                    |                    |                   |  |           |              |   |                 |
| 2                   |                | 555                    |                    |                   |  |           |              |   |                 |
| 3                   |                | 273                    |                    |                   |  |           |              |   |                 |
| 4                   |                | 362                    |                    |                   |  |           |              |   |                 |
| 5                   |                | 388                    |                    |                   |  |           |              |   |                 |
| 6                   |                | 659                    |                    |                   |  |           |              |   |                 |
| 7                   |                | 958                    |                    |                   |  |           |              |   |                 |

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| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                      | Packaging | Bid Unit | Item Specification  | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|---------------------------------------|-----------|----------|---|-----------------|
| 2311                | Dry Food       | Approved Brand         |                    | B                 | Pudding, Chocolate Low Fat, Snack Pac | 48/Case   | Case     | Foil Sealed, Shelf Stable. No more than 1% Fat. Weight of individual cup is 3.5 - 4 ounces. Must be labeled zero grams trans fat per serving. | 6609            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>                     |           |          | <b>EST #</b>  | <b>CN #</b>     |
| ConAgra Foods, Inc. |                |                        | 27000-55413        |                   | Hunt's Snack Pack                     |           |          | 0   |                 |
| Kraft Foods         |                |                        | 82750              |                   | Handi Snack                           |           |          | 0   |                 |
| Gehl's Foods, Inc.  |                |                        | 04002              |                   | Gehl's                                |           |          | 0   |                 |
|                     |                |                        |                    |                   |                                       |           |          | 0   |                 |
| Knouse Foods        |                |                        | 37702              |                   | Knouse/Lucky Leaf                     |           |          | 0   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                                       |           |          |   |                 |
| 1                   |                | 629                    |                    |                   |                                       |           |          |   |                 |
| 2                   |                | 808                    |                    |                   |                                       |           |          |   |                 |
| 3                   |                | 658                    |                    |                   |                                       |           |          |   |                 |
| 4                   |                | 1608                   |                    |                   |                                       |           |          |   |                 |
| 5                   |                | 506                    |                    |                   |                                       |           |          |   |                 |
| 6                   |                | 830                    |                    |                   |                                       |           |          |   |                 |
| 7                   |                | 1570                   |                    |                   |                                       |           |          |   |                 |

## Draft Bid Report

### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                     | Packaging | Bid Unit     | Item Specification  | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|--------------------------------------|-----------|--------------|---|-----------------|
| 2312                | Dry Food       | Approved Brand         |                    | B                 | Pudding, Vanilla, Low Fat, Snack Pac | 48/Case   | Case         | Foil Sealed, Shelf Stable. No more than 1% Fat. Weight of individual cup is 3.5 - 4 ounces. Must be labeled zero grams trans fat per serving. | 4264            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>                    |           | <b>EST #</b> | <b>CN #</b>   |                 |
| ConAgra Foods, Inc. |                |                        | 27000-55402        |                   | Hunt's Snack Pack                    |           | 0            |   |                 |
| Kraft Foods         |                |                        | 82751              |                   | Handi Snack                          |           | 0            |   |                 |
| Gehl's Foods, Inc.  |                |                        | 04003              |                   | Gehl's                               |           | 0            |   |                 |
| Knouse Foods        |                |                        | 37706              |                   | Knouse/Lucky Leaf                    |           |              |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                                      |           |              |   |                 |
| 1                   |                | 426                    |                    |                   |                                      |           |              |   |                 |
| 2                   |                | 267                    |                    |                   |                                      |           |              |   |                 |
| 3                   |                | 508                    |                    |                   |                                      |           |              |   |                 |
| 4                   |                | 984                    |                    |                   |                                      |           |              |   |                 |
| 5                   |                | 403                    |                    |                   |                                      |           |              |   |                 |
| 6                   |                | 739                    |                    |                   |                                      |           |              |   |                 |
| 7                   |                | 937                    |                    |                   |                                      |           |              |   |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description                      | Packaging         | Bid Unit | Item Specification  | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|---------------------------------------|-------------------|----------|---|-----------------|
| 2313                | Dry Food       | Approved Brand         |                    | B                 | Strawberry Gelatin Cups, Shelf-Stable | 48/3.5 ounce cups | Case     | Shelf-Stable, ready-to-eat gelatin cups. Strawberry Flavored. Kraft Kool-aid Gels or approved equivalent. | 5675            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>                     |                   |          | <b>EST #</b>  | <b>CN #</b>     |
| Approved Equivalent |                |                        |                    |                   | Approved Equivalent                   |                   |          | 0   |                 |
| Kraft Foods         |                |                        | 4300082752         |                   | Kool-aid Gels                         |                   |          | 0   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                                       |                   |          |   |                 |
| 1                   |                | 479                    |                    |                   |                                       |                   |          |   |                 |
| 2                   |                | 205                    |                    |                   |                                       |                   |          |   |                 |
| 3                   |                | 301                    |                    |                   |                                       |                   |          |   |                 |
| 4                   |                | 1885                   |                    |                   |                                       |                   |          |   |                 |
| 5                   |                | 792                    |                    |                   |                                       |                   |          |   |                 |
| 6                   |                | 1061                   |                    |                   |                                       |                   |          |   |                 |
| 7                   |                | 952                    |                    |                   |                                       |                   |          |   |                 |

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### DIST18-2

| Item Number            | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description  | Packaging | Bid Unit | Item Specification  | Estimated Usage |
|------------------------|----------------|------------------------|--------------------|-------------------|-------------------|-----------|----------|---|-----------------|
| 2400                   | Dry Food       | Approved Brand         |                    | B                 | Apple Sauce       | 6/10/cs   | Case     | Unsweetened, Regular Texture, Natural Color, Packed to U.S. Grade A (Fancy) standards. Domestic Only. | 15895           |
| <b>Manufacturer</b>    |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b> |           |          | <b>EST #</b>  | <b>CN #</b>     |
| Knouse Foods           |                |                        | 31825              |                   | Lucky Leaf        |           |          | 0   |                 |
| National Fruit Company |                |                        | 319-1884           |                   | White House       |           |          | 0   |                 |
| <b>Region</b>          |                | <b>Estimated Usage</b> |                    |                   |                   |           |          |   |                 |
| 1                      |                | 3622                   |                    |                   |                   |           |          |   |                 |
| 2                      |                | 2226                   |                    |                   |                   |           |          |   |                 |
| 3                      |                | 2001                   |                    |                   |                   |           |          |   |                 |
| 4                      |                | 1703                   |                    |                   |                   |           |          |   |                 |
| 5                      |                | 1725                   |                    |                   |                   |           |          |   |                 |
| 6                      |                | 2347                   |                    |                   |                   |           |          |   |                 |
| 7                      |                | 2271                   |                    |                   |                   |           |          |   |                 |

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### DIST18-2

| Item Number            | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description            | Packaging      | Bid Unit     | Item Specification   | Estimated Usage |
|------------------------|----------------|------------------------|--------------------|-------------------|-----------------------------|----------------|--------------|--|-----------------|
| 2401                   | Dry Food       | Approved Brand         |                    | B                 | Apples, Sliced              | 6/10/cs        | Case         | Solid Pack, Unsweetened, Packed to U.S. Grade A (Fancy) standards. Domestic Only | 2878            |
| <b>Manufacturer</b>    |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>           |                | <b>EST #</b> | <b>CN #</b>  |                 |
| Knouse Foods           |                |                        | 30574              |                   | Lucky Leaf                  |                | 0            |  |                 |
| National Fruit Company |                |                        | 250-1884           |                   | White House                 |                | 0            |  |                 |
| <b>Region</b>          |                | <b>Estimated Usage</b> |                    |                   |                             |                |              |  |                 |
| 1                      |                | 573                    |                    |                   |                             |                |              |  |                 |
| 2                      |                | 153                    |                    |                   |                             |                |              |  |                 |
| 3                      |                | 414                    |                    |                   |                             |                |              |  |                 |
| 4                      |                | 229                    |                    |                   |                             |                |              |  |                 |
| 5                      |                | 698                    |                    |                   |                             |                |              |  |                 |
| 6                      |                | 225                    |                    |                   |                             |                |              |  |                 |
| 7                      |                | 586                    |                    |                   |                             |                |              |  |                 |
| Item Number            | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description            | Packaging      | Bid Unit     | Item Specification   | Estimated Usage |
| 2402                   | Dry Food       | Distributor Choice     |                    | B                 | Cherries, Maraschino Halves | 6 - 1/2 gal/cs | Case         | Halves, First Quality Only. Domestic Only  | 679             |
| <b>Manufacturer</b>    |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>           |                | <b>EST #</b> | <b>CN #</b>  |                 |
|                        |                |                        |                    |                   | Distributor's Choice        |                | 0            |  |                 |
| <b>Region</b>          |                | <b>Estimated Usage</b> |                    |                   |                             |                |              |  |                 |
| 1                      |                | 30                     |                    |                   |                             |                |              |  |                 |
| 2                      |                | 115                    |                    |                   |                             |                |              |  |                 |
| 3                      |                | 48                     |                    |                   |                             |                |              |  |                 |
| 4                      |                | 114                    |                    |                   |                             |                |              |  |                 |
| 5                      |                | 74                     |                    |                   |                             |                |              |  |                 |
| 6                      |                | 137                    |                    |                   |                             |                |              |  |                 |
| 7                      |                | 161                    |                    |                   |                             |                |              |  |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description     | Packaging | Bid Unit     | Item Specification  | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|----------------------|-----------|--------------|---|-----------------|
| 2403                | Dry Food       | Distributor Choice     |                    | B                 | Cranberry Sauce      | 6/10/cs   | Case         | Jellied. Domestic Only.   | 719             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>    |           | <b>EST #</b> | <b>CN #</b>   |                 |
|                     |                |                        |                    |                   | Distributor's Choice |           | 0            |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                      |           |              |   |                 |
| 1                   |                | 127                    |                    |                   |                      |           |              |   |                 |
| 2                   |                | 77                     |                    |                   |                      |           |              |   |                 |
| 3                   |                | 109                    |                    |                   |                      |           |              |   |                 |
| 4                   |                | 108                    |                    |                   |                      |           |              |   |                 |
| 5                   |                | 100                    |                    |                   |                      |           |              |   |                 |
| 6                   |                | 110                    |                    |                   |                      |           |              |   |                 |
| 7                   |                | 88                     |                    |                   |                      |           |              |   |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description     | Packaging | Bid Unit     | Item Specification  | Estimated Usage |
| 2404                | Dry Food       | Approved Brand         |                    | B                 | Fruit Cocktail       | 6/10/cs   | Case         | Light Syrup,packed to U.S. Grade B (Choice) standards. Domestic Only. Processed in the US. 51% of processed product must be of domestic origin. | 14870           |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>    |           | <b>EST #</b> | <b>CN #</b>   |                 |
| Delmonte Foods      |                |                        | 01633              |                   | Delmonte             |           | 0            |   |                 |
| Distributors Choice |                |                        | -                  |                   | Distributors Choice  |           |              |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                      |           |              |   |                 |
| 1                   |                | 2065                   |                    |                   |                      |           |              |   |                 |
| 2                   |                | 1286                   |                    |                   |                      |           |              |   |                 |
| 3                   |                | 2395                   |                    |                   |                      |           |              |   |                 |
| 4                   |                | 1906                   |                    |                   |                      |           |              |   |                 |
| 5                   |                | 2658                   |                    |                   |                      |           |              |   |                 |
| 6                   |                | 2989                   |                    |                   |                      |           |              |   |                 |
| 7                   |                | 1571                   |                    |                   |                      |           |              |   |                 |



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### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description   | Packaging   | Bid Unit | Item Specification  | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|--------------------|-------------|----------|---|-----------------|
| 2405                | Dry Food       | Approved Brand         |                    | B                 | Fruit, Tropical    | 6/10/cs     | Case     | Light syrup, packed to U.S. Grade B (Choice) standards. No coconut. Processed in the US. 51% of processed product must be of domestic origin. | 7840            |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>  |             |          | <b>EST #</b>  | <b>CN #</b>     |
| Dole                |                |                        | 9082               |                   | Dole               |             |          | 0   |                 |
| Delmonte Foods      |                |                        | 03428              |                   | Delmonte           |             |          | 0   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                    |             |          |   |                 |
| 1                   |                | 966                    |                    |                   |                    |             |          |   |                 |
| 2                   |                | 244                    |                    |                   |                    |             |          |   |                 |
| 3                   |                | 1947                   |                    |                   |                    |             |          |   |                 |
| 4                   |                | 855                    |                    |                   |                    |             |          |   |                 |
| 5                   |                | 1838                   |                    |                   |                    |             |          |   |                 |
| 6                   |                | 1236                   |                    |                   |                    |             |          |   |                 |
| 7                   |                | 754                    |                    |                   |                    |             |          |   |                 |
| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description   | Packaging   | Bid Unit | Item Specification  | Estimated Usage |
| 2409                | Dry Food       | Distributor Choice     |                    | B                 | Juice, Pineapple   | 12/46 oz cs | Case     | From Concentrate; Grade A. No Product of China.   | 639             |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>  |             |          | <b>EST #</b>  | <b>CN #</b>     |
| 354                 |                |                        |                    |                   | Distributor Choice |             |          |   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                    |             |          |   |                 |
| 1                   |                | 43                     |                    |                   |                    |             |          |   |                 |
| 2                   |                | 91                     |                    |                   |                    |             |          |   |                 |
| 3                   |                | 65                     |                    |                   |                    |             |          |   |                 |
| 4                   |                | 125                    |                    |                   |                    |             |          |   |                 |
| 5                   |                | 153                    |                    |                   |                    |             |          |   |                 |
| 6                   |                | 69                     |                    |                   |                    |             |          |   |                 |
| 7                   |                | 93                     |                    |                   |                    |             |          |   |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description     | Packaging | Bid Unit     | Item Specification   | Estimated Usage |
|---------------------|----------------|--------------------|------------------------|-------------------|----------------------|-----------|--------------|--|-----------------|
| 2410                | Dry Food       | Distributor Choice |                        | B                 | Oranges, Mandarin    | 6/10/cs   | Case         | Whole segments; packed in light syrup.   | 20240           |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>    |           | <b>EST #</b> | <b>CN #</b>  |                 |
|                     |                |                    |                        |                   | Distributor's Choice |           | 0            |  |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                      |           |              |  |                 |
| 1                   |                |                    | 4045                   |                   |                      |           |              |  |                 |
| 2                   |                |                    | 2195                   |                   |                      |           |              |  |                 |
| 3                   |                |                    | 1950                   |                   |                      |           |              |  |                 |
| 4                   |                |                    | 3676                   |                   |                      |           |              |  |                 |
| 5                   |                |                    | 2807                   |                   |                      |           |              |  |                 |
| 6                   |                |                    | 2980                   |                   |                      |           |              |  |                 |
| 7                   |                |                    | 2587                   |                   |                      |           |              |  |                 |
| Item Number         | Commodity Type | Product Type       | Manufacturer Group     | Distributor Group | Item Description     | Packaging | Bid Unit     | Item Specification   | Estimated Usage |
| 2411                | Dry Food       | Approved Brand     |                        | B                 | Peaches, Diced       | 6/10/cs   | Case         | Diced Clingstone, light syrup, packed to U.S. Grade B (Choice) standards. Domestic Only. | 6976            |
| <b>Manufacturer</b> |                |                    | <b>Product #</b>       |                   | <b>Brand Name</b>    |           | <b>EST #</b> | <b>CN #</b>  |                 |
|                     |                |                    |                        |                   | Private Label        |           | 0            |  |                 |
| Delmonte Foods      |                |                    | 02033                  |                   | Delmonte             |           | 0            |  |                 |
| Distributors Choice |                |                    | -                      |                   | Distributors Choice  |           |              |  |                 |
| <b>Region</b>       |                |                    | <b>Estimated Usage</b> |                   |                      |           |              |  |                 |
| 1                   |                |                    | 1664                   |                   |                      |           |              |  |                 |
| 2                   |                |                    | 1127                   |                   |                      |           |              |  |                 |
| 3                   |                |                    | 828                    |                   |                      |           |              |  |                 |
| 4                   |                |                    | 591                    |                   |                      |           |              |  |                 |
| 5                   |                |                    | 790                    |                   |                      |           |              |  |                 |
| 6                   |                |                    | 1076                   |                   |                      |           |              |  |                 |
| 7                   |                |                    | 900                    |                   |                      |           |              |  |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description    | Packaging | Bid Unit | Item Specification   | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|---------------------|-----------|----------|--|-----------------|
| 2412                | Dry Food       | Approved Brand         |                    | B                 | Peaches, Sliced     | 6/10/cs   | Case     | Clingstone, Light Syrup, Packed to U.S. Grade B (Choice) standards. Domestic Only. | 13323           |
| <b>Manufacturer</b> |                |                        | <b>Product #</b>   |                   | <b>Brand Name</b>   |           |          | <b>EST #</b>   | <b>CN #</b>     |
|                     |                |                        |                    |                   | Private Label       |           |          | 0  |                 |
| Delmonte Foods      |                |                        | 02072              |                   | Delmonte            |           |          | 0  |                 |
| Distributors Choice |                |                        | -                  |                   | Distributors Choice |           |          |  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                     |           |          |  |                 |
| 1                   |                | 2232                   |                    |                   |                     |           |          |  |                 |
| 2                   |                | 988                    |                    |                   |                     |           |          |  |                 |
| 3                   |                | 2155                   |                    |                   |                     |           |          |  |                 |
| 4                   |                | 1601                   |                    |                   |                     |           |          |  |                 |
| 5                   |                | 2788                   |                    |                   |                     |           |          |  |                 |
| 6                   |                | 2240                   |                    |                   |                     |           |          |  |                 |
| 7                   |                | 1319                   |                    |                   |                     |           |          |  |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description   | Packaging | Bid Unit | Item Specification  | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|--------------------|-----------|----------|---|-----------------|
| 2413                | Dry Food       | Distributor Choice     |                    | B                 | Pear, Halves       | 6/10/cs   | Case     | Bartlett, Light Syrup,35-40 Count,Packed to U.S. Grade B (Choice) standards. Domestic Only. | 5796            |
| <b>Manufacturer</b> |                | <b>Product #</b>       |                    |                   | <b>Brand Name</b>  |           |          | <b>EST #</b>  | <b>CN #</b>     |
| 148                 |                |                        |                    |                   |                    |           |          | 0   |                 |
| 53                  |                |                        |                    |                   |                    |           |          | 0   |                 |
| 354                 |                |                        |                    |                   | Distributor Choice |           |          | 0   |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                    |           |          |   |                 |
| 1                   |                | 610                    |                    |                   |                    |           |          |   |                 |
| 2                   |                | 455                    |                    |                   |                    |           |          |   |                 |
| 3                   |                | 883                    |                    |                   |                    |           |          |   |                 |
| 4                   |                | 701                    |                    |                   |                    |           |          |   |                 |
| 5                   |                | 1454                   |                    |                   |                    |           |          |   |                 |
| 6                   |                | 1322                   |                    |                   |                    |           |          |   |                 |
| 7                   |                | 371                    |                    |                   |                    |           |          |   |                 |

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### DIST18-2

| Item Number         | Commodity Type | Product Type           | Manufacturer Group | Distributor Group | Item Description    | Packaging | Bid Unit | Item Specification   | Estimated Usage |
|---------------------|----------------|------------------------|--------------------|-------------------|---------------------|-----------|----------|--|-----------------|
| 2414                | Dry Food       | Approved Brand         |                    | B                 | Pears, Diced        | 6/#10     | Case     | Light Syrup, Packed to U.S. Grade B (Choice) standards. Domestic Only. | 11770           |
| <b>Manufacturer</b> |                | <b>Product #</b>       |                    |                   | <b>Brand Name</b>   |           |          | <b>EST #</b>   | <b>CN #</b>     |
|                     |                |                        |                    |                   | Private Label       |           |          | 0  |                 |
| Delmonte Foods      |                | 02020                  |                    |                   | Delmonte            |           |          | 0  |                 |
| Distributors Choice |                | -                      |                    |                   | Distributors Choice |           |          |  |                 |
| <b>Region</b>       |                | <b>Estimated Usage</b> |                    |                   |                     |           |          |  |                 |
| 1                   |                | 2568                   |                    |                   |                     |           |          |  |                 |
| 2                   |                | 1281                   |                    |                   |                     |           |          |  |                 |
| 3                   |                | 1605                   |                    |                   |                     |           |          |  |                 |
| 4                   |                | 1051                   |                    |                   |                     |           |          |  |                 |
| 5                   |                | 1563                   |                    |                   |                     |           |          |  |                 |
| 6                   |                | 2029                   |                    |                   |                     |           |          |  |                 |
| 7                   |                | 1673                   |                    |                   |                     |           |          |  |                 |